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Electronic Market

TRENDS

The Authoritative Source for
Economic Information and Analysis
on the U.S. Electronics Industry

Contains:
March 1992 Factory Shipment Data
February 1992 Electronics Trade Data

TRENDS

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U.S. Electronics Industry Summary

U.S. Factory Sales March 1992

(millions of dollars)

	Seasonally Adj			Not Seasonally Adj			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales[1]	23,708	23,631	0.3%	25,774	24,083	7.0%	67,239	63,513	5.9%

Electronics Foreign Trade Summary February 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Imports[2]	6,960	6,777	2.7%	6,277	5,668	10.7%	12,299	11,259	9.2%
Exports[3]	6,440	5,992	7.5%	6,117	5,543	10.4%	11,925	11,399	4.6%
Balance	(520)	(785)	-33.8%	(160)	(125)	28.3%	(374)	140	NA

Bilateral Trade Summary February 1992

(not seasonally adj millions of dollars)

	IMPORTS	% of Tot	EXPORTS	% of Tot	BALANCE
Japan	4,395	35.7%	1,354	11.4%	(3,041)
Canada	906	7.4%	2,062	17.3%	1,156
Mexico	822	6.7%	886	7.4%	64
Singapore	1,078	8.8%	548	4.6%	(530)
Taiwan	1,107	9.0%	430	3.6%	(677)
Germany	376	3.1%	870	7.3%	494
U.K.	308	2.5%	936	7.8%	628
Korea	813	6.6%	376	3.2%	(437)
Malaysia	700	5.7%	318	2.7%	(382)
France	147	1.2%	460	3.9%	313
Other	1,649	13.4%	3,686	30.9%	2,037

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Electronics Employment Summary February 1992

(thousands of workers)
Hourly Wage Index 1/88=100

	Seasonally Adj			Not Seasonally Adj		
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.
PRODUCTION WORKERS	855.2	860.7	-0.6%	849.7	901.7	-5.8%
ALL EMPLOYEES	1,824.0	1,836.0	-0.7%	1,824.4	1,926.6	-5.3%
HOURLY WAGE INDEX	NA	NA		114.0	110.8	2.9%

Electronics Producer Price Index March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX[4]	95.1	99.7	-4.6%	95.3	-0.1%

U.S. Electronics Economic Summary

March seasonally adjusted factory sales of electronics increased 0.3% from the previous month. This marked the third consecutive month-to-month increase, and fifth time in the last six months. Adjusted factory sales grew at an annualized rate of 4.1% during the first quarter, while new orders rose 7.4%. Factory sales, unadjusted for seasonal variations, rose 7% in March from the prior year, as sales in the first quarter were 5.9% above first quarter 1991.

Seasonally adjusted February imports of electronics increased 2.7% from January, while exports expanded at nearly three times that pace, rising 7.5%. During the first two months of 1992, imports and exports expanded 9.2% and 4.6%, respectively, from the same period in 1991.

Total electronics employment in February 1992, adjusted for seasonal variations, declined 0.6% from January 1992, while the number of production workers fell 0.7%. The hourly wage index for production workers in February rose 2.9% from the prior year.

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Electronic Components
U.S. Factory Data March 1992
(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	4,722	4,753	-0.6%	4,959	4,768	4.0%	14,191	13,546	4.8%
New Orders	4,219	4,779	-11.7%	4,471	4,753	-5.9%	14,370	14,251	0.8%
Production	4,691	4,817	-2.6%	4,958	4,793	3.4%	14,235	13,401	6.2%
Inventory	7,596	7,627	-0.4%	7,581	8,036	-5.7%	NA	NA	
Unfilled Orders	12,439	12,942	-3.9%	12,538	12,793	-2.0%	NA	NA	
Book/Bill Ratio	0.89	1.01	-11.1%	0.90	1.00	-9.6%	NA	NA	
Inv/Sales Ratio	1.61	1.60	0.2%	1.53	1.69	-9.3%	NA	NA	
Unf/Sales Ratio	2.63	2.72	-3.3%	2.53	2.68	-5.8%	NA	NA	
Prod/Sales Ratio	0.99	1.01	-2.0%	1.00	1.01	-0.5%	NA	NA	

Electronic Components Economic Summary

Seasonally adjusted factory sales of electronic components fell 0.6% from the previous month, reversing a 0.6% gain in the prior month. New orders declined sharply in March, falling 11.7% from the prior month. The March declines in shipments and new orders contributed heavily to the fact that factory sales fell at an annualized rate of 5.6% in the first quarter, while new orders dropped 24.4%. Unadjusted first quarter factory sales rose 4.8% over first quarter 1991, but new orders posted a gain of just 0.8% from the same period of time.

February seasonally adjusted imports rose 3.3% from January, and exports rose 7%. During the first two months of 1992, the trade deficit of electronic components narrowed 27.5% to just $162 million, despite the fact that the surplus of solid state products fell 30.6%.

Total employment in the components sector declined 4.6% in February 1992, versus the same month in 1991, while the number of production workers dropped 6.2% from February 1991.

The electronic component producer price index declined 0.8% from March 1991, but increased at an annualized rate of 1.4% during the first quarter.

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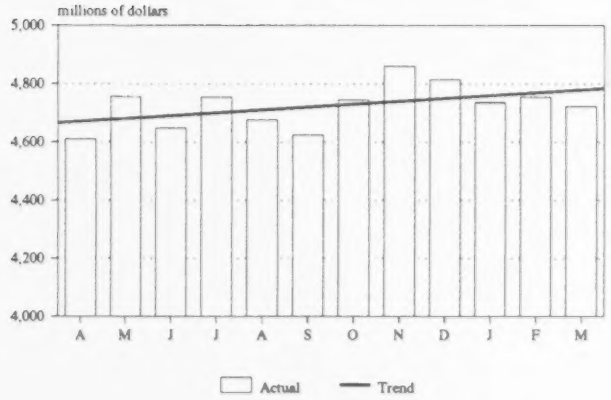
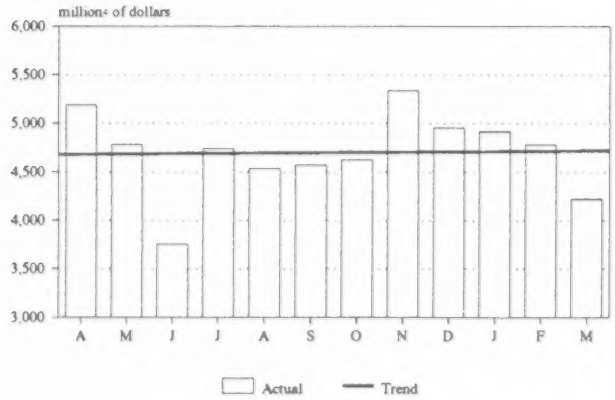
Electronic Components U.S. Factory Trends March 1992

(all data seasonally adjusted)

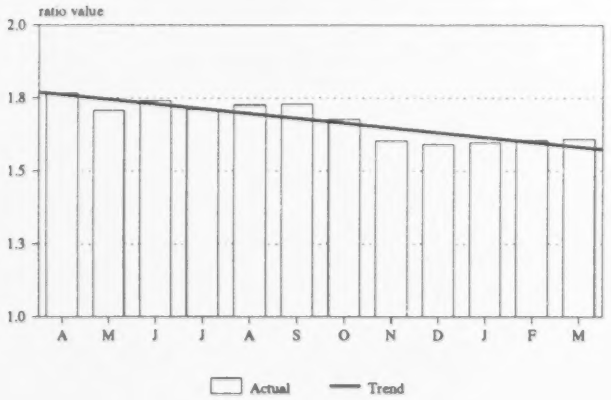
Factory Sales



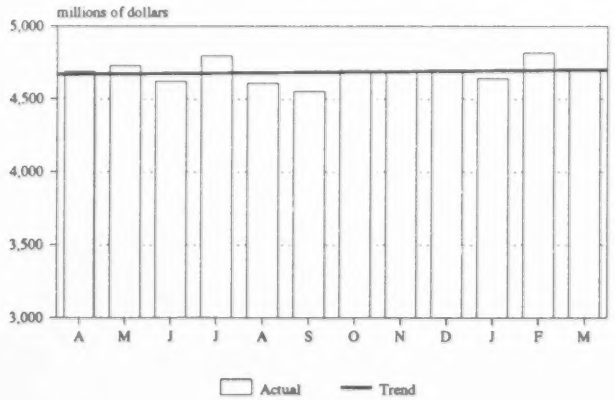
New Orders



Inventory/Sales Ratio



Production



Electronic Components Foreign Trade Summary

Import/Export Summary February 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
IMPORTS	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Electron Tubes	52	60	-13.3%	47	37	27.0%	103	76	36.8%
Passive Components	683	691	-1.2%	685	731	-6.3%	1,367	1,482	-7.7%
Solid State Products	1,194	1,116	7.0%	1,145	976	17.3%	2,223	1,937	14.8%
Total Components	1,929	1,867	3.3%	1,877	1,744	7.6%	3,693	3,494	5.7%
EXPORTS									
Electron Tubes	48	50	-4.0%	47	52	-8.9%	96	101	-4.2%
Passive Components	489	538	-9.1%	470	458	2.6%	996	921	8.1%
Solid State Products	1,354	1,179	14.8%	1,289	1,102	17.0%	2,440	2,249	8.5%
Total Components	1,891	1,767	7.0%	1,806	1,612	12.0%	3,532	3,271	8.0%
BALANCE									
Electron Tubes	(4)	(10)	-60.0%	-	15	NA	(7)	25	NA
Passive Components	(194)	(153)	26.8%	(215)	(273)	-21.2%	(372)	(561)	-33.8%
Solid State Products	160	63	154.0%	144	126	14.1%	217	313	-30.6%
Total Components	(38)	(100)	-62.0%	(71)	(132)	-46.3%	(162)	(223)	-27.5%

Import/Export Country Summary February 1992

(not seasonally adj thousands of dollars)

IMPORTS	YTD	% of Tot	EXPORTS	YTD	% of Tot
Japan	1,087,421	29.4%	Canada	813,998	23.0%
Canada	378,811	10.3%	Mexico	366,356	10.4%
Mexico	374,972	10.2%	Japan	298,500	8.5%
Korea	316,693	8.6%	Singapore	272,597	7.7%
Malaysia	292,863	7.9%	Malaysia	250,613	7.1%
Taiwan	292,104	7.9%	Taiwan	223,531	6.3%
Singapore	267,928	7.3%	U.K.	213,575	6.0%
Philipines	111,225	3.0%	Hong Kong	157,661	4.5%
Germany	105,371	2.9%	Korea	150,402	4.3%
Hong Kong	98,399	2.7%	Philipines	90,424	2.6%
Other	367,842	10.0%	Other	694,663	19.7%

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Import/Export Product Summary February 1992

(not seasonally adj thousands of dollars)

	February			Year-to-Date		
	Imports	Exports	Balance	Imports	Exports	Balance
Cathode Ray Tubes	34,135	28,359	(5,776)	78,641	61,648	(16,993)
Receiving Tubes	180	348	168	414	1,341	926
Power and Special Purpose Tubes	13,019	18,146	5,127	24,614	33,169	8,555
Capacitors	45,665	49,998	4,333	89,896	95,959	6,063
Resistors	28,016	16,968	(11,047)	55,136	31,288	(23,848)
Relays	34,023	26,419	(7,604)	65,556	49,022	(16,534)
Connectors	40,751	27,887	(12,864)	77,844	56,461	(21,383)
Electronic Wire	71,431	93,872	22,441	139,015	184,917	45,902
Transformers	10,165	3,345	(6,820)	21,555	6,648	(14,907)
Power Supplies	77,851	11,336	(66,514)	159,769	22,878	(136,891)
Printed Circuits and Boards	117,022	104,852	(12,170)	241,038	271,112	30,075
Parts of TV/Audio Apparatus	187,698	105,895	(81,804)	370,363	215,977	(154,386)
Indicator Panels	26,447	3,167	(23,280)	56,557	7,145	(49,412)
Switches	13,695	2,429	(11,266)	26,474	5,101	(21,373)
Piezoelectric Crystals	13,026	3,572	(9,454)	24,826	7,326	(17,500)
Other Parts	19,362	20,575	1,213	39,260	42,049	2,789
Integrated Circuits						
EPROMs	46,246	22,879	(23,367)	86,515	45,509	(41,006)
Microprocessors	69,983	116,056	46,072	139,773	208,360	68,587
DRAMs	250,113	114,589	(135,523)	452,969	203,743	(249,226)
SRAMs	54,637	25,914	(28,723)	103,685	45,143	(58,542)
Analog	93,884	55,370	(38,514)	197,912	109,889	(88,023)
Other	384,735	260,497	(124,237)	770,174	— 512,906	(257,268)
Diodes	28,683	14,797	(13,886)	57,156	29,487	(27,668)
Transistors	41,267	4,815	(36,452)	81,544	10,820	(70,725)
Chips, Wafers, and Parts all Types	151,495	657,637	506,143	287,611	1,239,357	951,747
Other Semiconductor Devices	22,434	13,493	(8,941)	43,454	28,015	(15,438)
Solar Cells	1,222	3,447	2,224	1,878	7,048	5,171
Total	1,877,184	1,806,664	(70,520)	3,693,629	3,532,320	(161,309)

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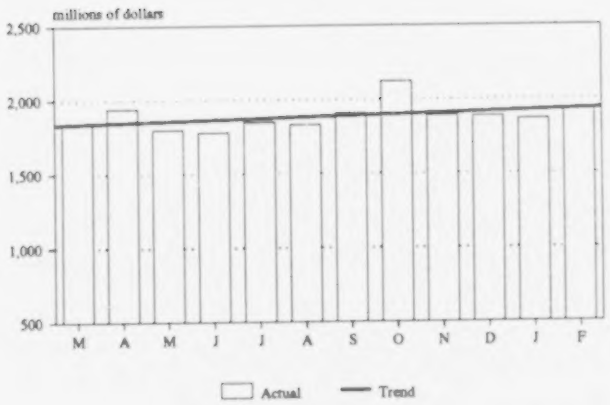
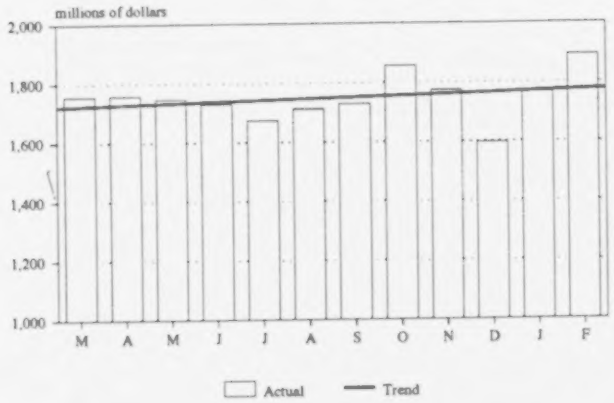
Electronic Components Trade Trends February 1992

(all data seasonally adjusted)

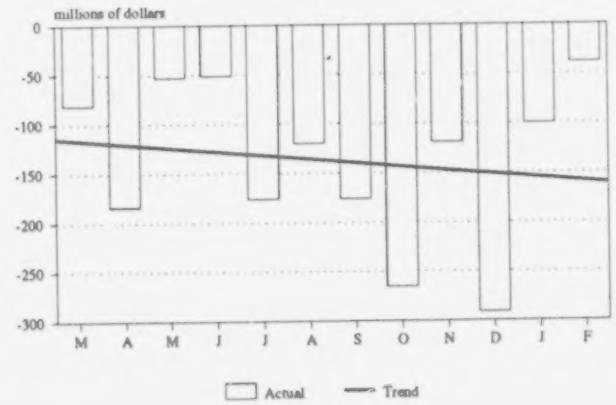
Imports



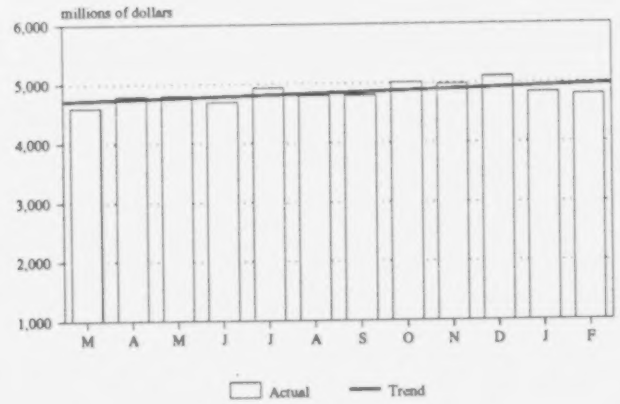
Exports



Balance of Trade



Consumption



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Electronic Component Employment February 1992

(thousands of workers)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
PRODUCTION WORKERS	342.2	365.0	-6.2%	347.3	-1.5%
Electron Tubes	18.1	19.9	-9.0%	18.3	-1.1%
Semiconductors	88.9	92.1	-3.5%	88.9	NA
Other	235.2	253.0	-7.0%	240.1	-2.0%
ALL EMPLOYEES	593.8	622.5	-4.6%	592.7	0.2%
Electron Tubes	26.9	30.5	-11.8%	27.1	-0.7%
Semiconductors	221.4	231.4	-4.3%	222.6	-0.5%
Other	345.5	360.6	-4.2%	343.0	0.7%
HOURLY WAGE INDEX	115.6	111.9	3.3%	116.2	-0.6%
ANNUAL SALES/EMP[6]	$93,316	$86,181	8.3%	$92,638	0.7%

Electronic Component Producer Price Indices March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX	100.0	100.8	-0.8%	99.7	0.3%
CRTs	98.7	100.0	-1.3%	98.7	NA
Capacitors	99.6	100.4	-0.8%	99.3	0.3%
Resistors	102.2	98.8	3.5%	100.3	1.9%
Relays	104.3	100.4	3.9%	103.0	1.3%
Switches	103.5	102.5	1.0%	101.2	2.2%
Connectors	105.9	99.7	6.3%	106.2	-0.2%
Filters	105.4	103.5	1.9%	104.8	0.5%
Antennae	89.8	100.7	-10.9%	89.5	0.3%
Diodes	99.3	100.0	-0.7%	99.4	-0.1%
Transistors	98.3	98.9	-0.6%	98.5	-0.2%
Semiconductors	96.7	100.2	-3.6%	95.4	1.4%
Printed Circuits	99.0	100.3	-1.3%	99.5	-0.4%
Electronic Wire	100.4	99.9	0.5%	99.5	0.9%

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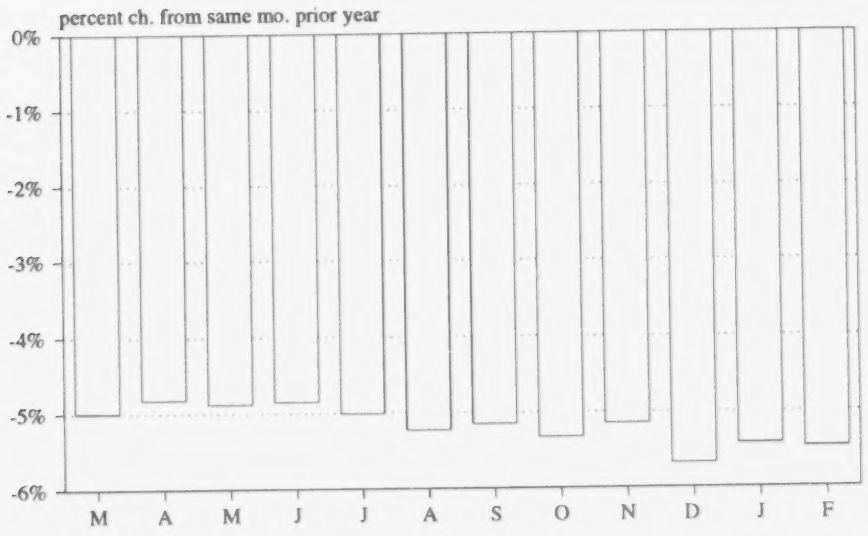
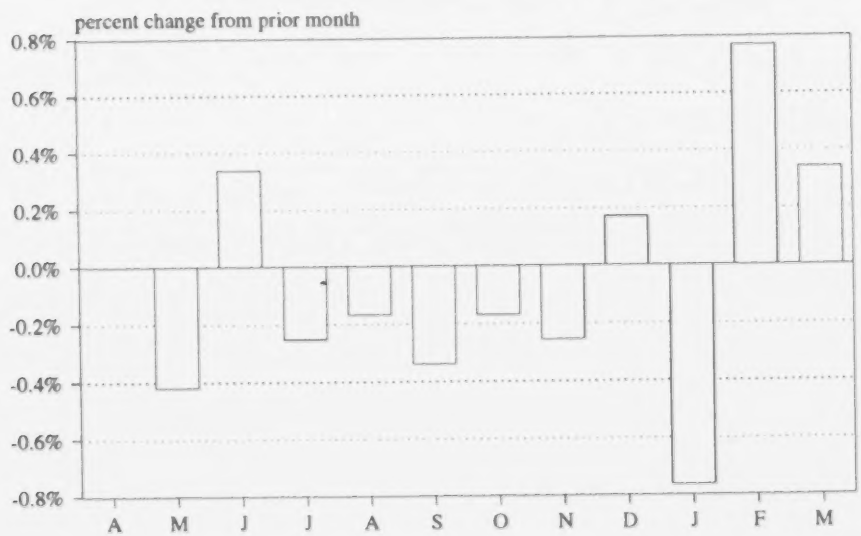
Electronic Components
All Employees February 1992



Electronic Components
Composite Price Index March 1992



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Domestically-Produced Consumer Electronics
U.S. Factory Data March 1992
(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales[5]	883	870	1.5%	876	722	21.4%	2,372	2,000	18.6%
Inventory	1,484	1,457	1.9%	1,625	1,418	14.6%	NA	NA	
Inv/Sales Ratio	1.68	1.68	0.3%	1.85	1.96	-5.6%	NA	NA	

Total Consumer Electronics Sales Including Imports
March 1992
(not seasonally adjusted millions of dollars)

	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
VIDEO PRODUCTS	991	1,046	-5.2%	2,575	2,397	7.4%
Color TVs	603	584	3.1%	1,470	1,390	5.7%
VCR Decks	217	216	0.3%	606	476	27.5%
Camcorders	84	154	-45.3%	278	319	-12.8%
Other	87	91	-4.2%	221	212	4.3%
AUDIO PRODUCTS	770	730	5.6%	2,125	2,015	5.5%
Portable	164	137	19.3%	483	402	20.3%
Home Components	116	129	-9.4%	361	401	-9.9%
Autosound	381	375	1.9%	997	945	5.5%
Audio Systems	109	89	21.5%	284	267	6.2%
HOME INFORMATION EQUIPMENT	922	856	7.7%	2,526	2,418	4.5%
BLANK MEDIA AND ACCESSORIES	336	331	1.6%	979	950	3.0%
TOTAL[7]	3,020	2,963	1.9%	8,205	7,780	5.5%

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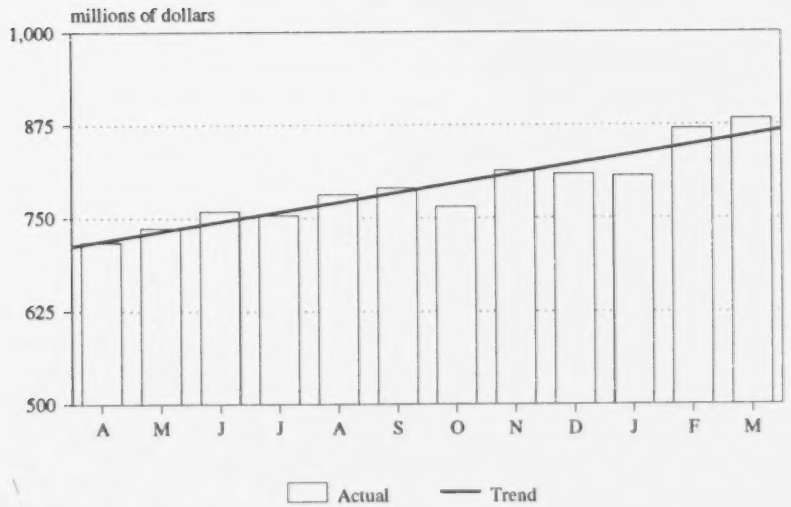
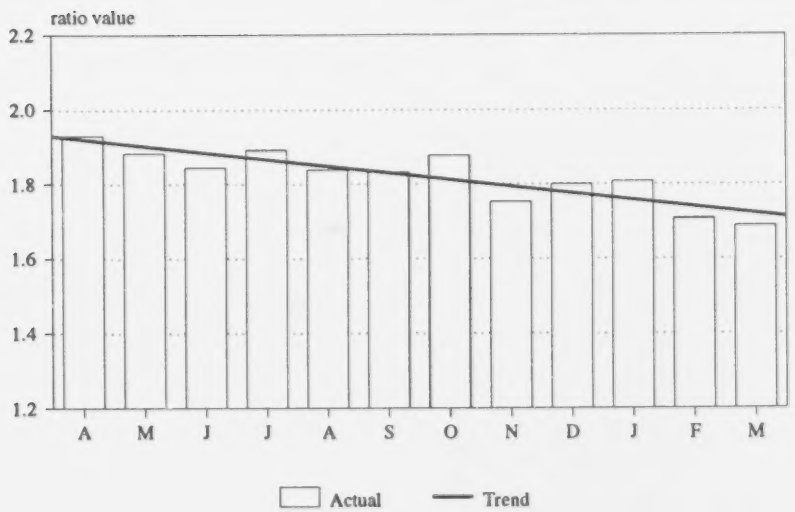
Domestically-Produced Consumer Electronics
U.S. Factory Trends March 1992

Factory Sales



Inventory/Sales Ratio



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Consumer Electronics Foreign Trade Summary

Import/Export Summary February 1992
(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Imports	1,539	1,605	-4.1%	1,085	922	17.7%	2,180	1,829	19.2%
Exports	280	237	18.1%	246	179	37.5%	466	369	26.3%
Balance	(1,259)	(1,368)	-8.0%	(839)	(743)	12.9%	(1,714)	(1,460)	17.4%

Import/Export Country Summary February 1992
(not seasonally adj thousands of dollars)

IMPORTS	YTD	% of Tot	EXPORTS	YTD	% of Tot
Japan	1,001,770	46.0%	Canada	123,914	26.6%
Korea	242,349	11.1%	Mexico	80,279	17.2%
Mexico	219,026	10.0%	Japan	44,195	9.5%
Malaysia	206,933	9.5%	Netherlands	24,393	5.2%
China	148,259	6.8%	Taiwan	23,284	5.0%
Singapore	111,517	5.1%	Germany	17,160	3.7%
Taiwan	96,379	4.4%	U.K.	13,946	3.0%
Thailand	65,624	3.0%	Argentina	11,177	2.4%
Hong Kong	14,722	0.7%	Hong Kong	10,542	2.3%
Brazil	14,062	0.6%	Venezuela	9,435	2.0%
Other	59,380	2.7%	Other	107,393	23.1%

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Import/Export Product Summary February 1992

(not seasonally adj thousands of dollars)

	February			Year-to-Date		
	Imports	Exports	Balance	Imports	Exports	Balance
Color TV Receivers	128,389	40,982	(87,407)	249,352	76,613	(172,738)
Monochrome TV Receivers	7,374	4,012	(3,362)	12,947	8,313	(4,634)
VCR Decks	198,012	17,079	(180,933)	412,666	32,281	(380,385)
Camcorders	97,370	NA	(97,370)	196,451	NA	(196,451)
Videocassette Players	7,044	NA	(7,044)	13,399	NA	(13,399)
Laserdisc Players	14,434	4,861	(9,573)	26,941	10,082	(16,859)
Portable Audio Equipment	99,376	8,077	(91,299)	203,923	15,147	(188,776)
Separate Audio Components	178,379	81,759	(96,621)	371,402	154,912	(216,489)
Home Radios	11,344	313	(11,031)	19,855	406	(19,449)
Home Radio/Tape Combinations	76,753	3,202	(73,551)	153,228	7,033	(146,194)
Autosound Equipment	109,949	23,051	(86,898)	211,826	47,087	(164,739)
Blank Media	57,426	40,920	(16,507)	118,973	65,385	(53,588)
Video Games	99,117	21,495	(77,622)	189,059	48,458	(140,602)
Total	1,084,967	245,751	(839,217)	2,180,021	465,718	(1,714,303)

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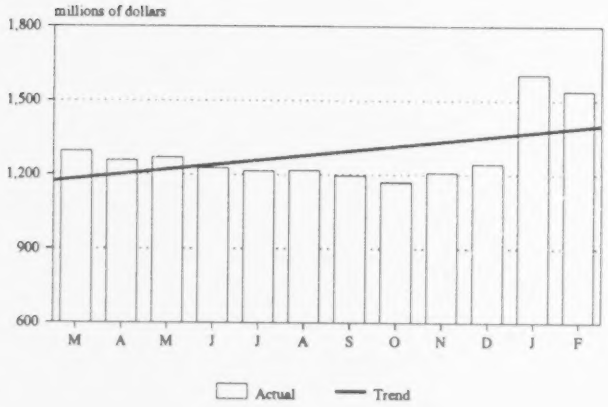
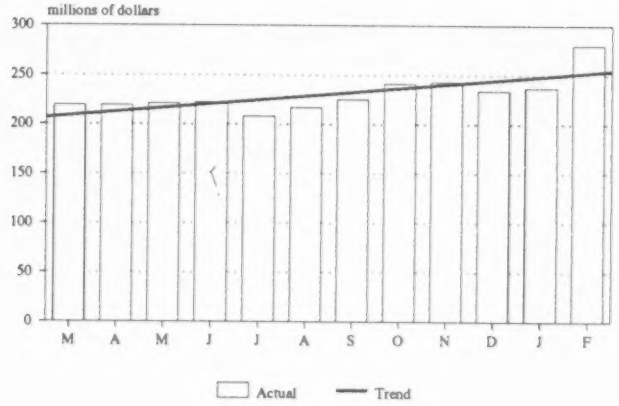
Consumer Electronics Trade Trends February 1992

(all data seasonally adjusted)

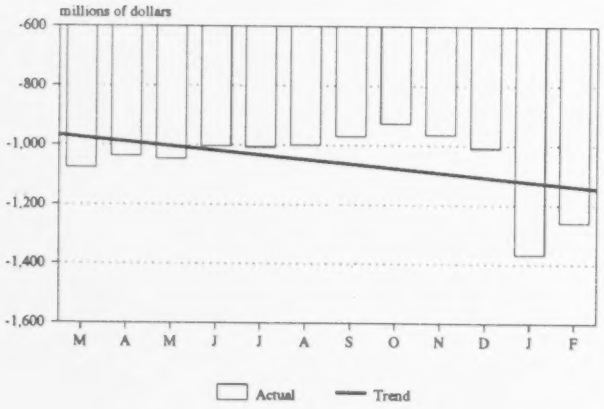
Imports



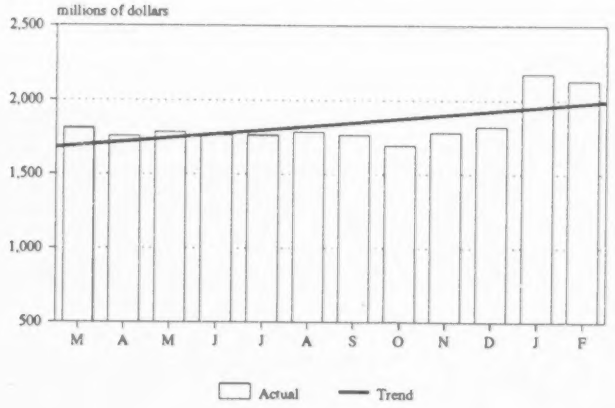
Exports



Balance of Trade



Consumption



Consumer Electronics Employment February 1992

(thousands of workers)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
PRODUCTION WORKERS	37.7	37.7	NA	38.9	-3.1%
ALL EMPLOYEES	58.1	59.0	-1.5%	59.5	-2.4%
HOURLY WAGE INDEX	117.6	114.7	2.6%	116.5	0.9%
SALES/EMPLOYEE	$157,979	$134,635	17.3%	$154,934	2.0%

Consumer Electronics Producer Price Indices March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX[s]	93.4	100.9	-7.4%	93.9	-0.6%
Home Audio	86.9	100.6	-13.6%	87.5	-0.7%
Portable Audio	96.1	100.1	-4.0%	95.4	0.7%
Autosound	90.8	99.7	-9.0%	93.3	-2.7%
Audio Systems	93.0	107.8	-13.8%	91.9	1.2%
Color TV	97.5	98.6	-1.1%	98.0	-0.5%
Projection TV	91.2	99.2	-8.0%	93.6	-2.6%
VCR Decks	102.4	104.1	-1.6%	100.1	2.3%
Camcorders	89.0	96.9	-8.1%	91.3	-2.5%

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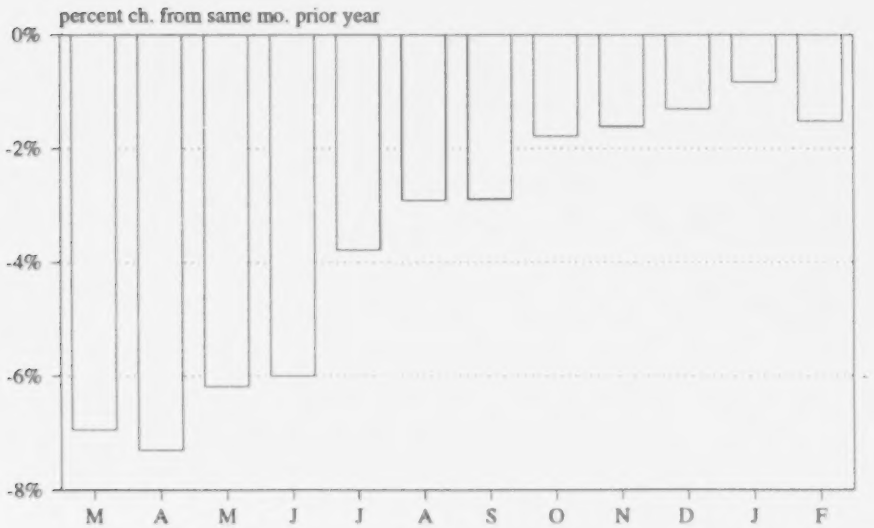
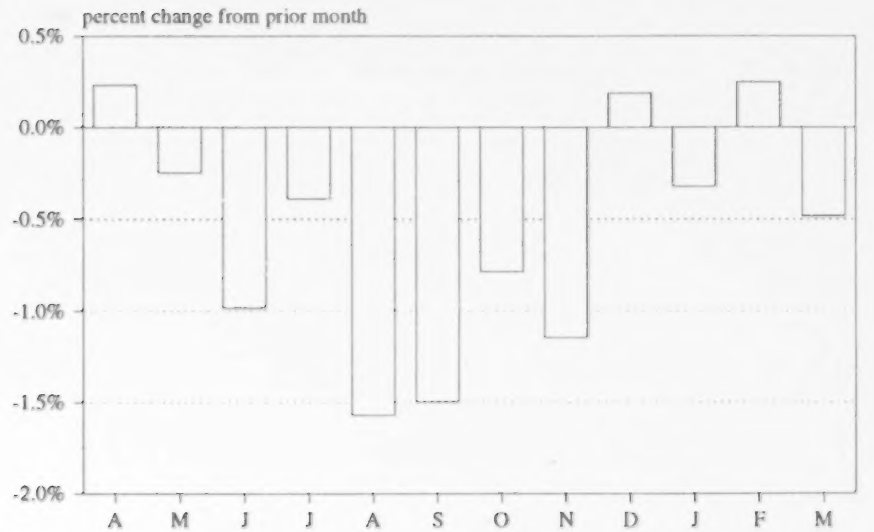
Consumer Electronics
All Employees February 1992



Consumer Electronics
Composite Price Index March 1992



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Telecommunications Equipment
U.S. Factory Data March 1992
(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	3,140	3,045	3.1%	3,346	2,981	12.2%	8,909	8,236	8.2%
New Orders	3,321	2,900	14.5%	3,495	2,560	36.5%	8,939	7,769	15.1%
Production	3,124	2,942	6.2%	3,296	3,074	7.2%	8,894	8,726	1.9%
Inventory	4,623	4,639	-0.3%	4,570	4,724	-3.3%	NA	NA	
Unfilled Orders	13,906	13,725	1.3%	13,941	15,327	-9.0%	NA	NA	
Book/Bill Ratio	1.06	0.95	11.1%	1.04	0.86	21.6%	NA	NA	
Inv/Sales Ratio	1.47	1.52	-3.3%	1.37	1.58	-13.8%	NA	NA	
Unf/Sales Ratio	4.43	4.51	-1.7%	4.17	5.14	-19.0%	NA	NA	
Prod/Sales Ratio	1.00	0.97	3.0%	0.98	1.03	-4.5%	NA	NA	

Telecommunications Equipment Economic Summary

Seasonally adjusted factory sales of telecommunications equipment rose 3.1% from February, and at an annualized rate of 5.2% in the first quarter. New orders increased sharply in March, rising 14.5% from the prior month, boosting new orders to an annualized rate of 4% during the first quarter. Unadjusted factory sales rose 8.2% over first quarter 1991, while new orders continued to rebound, growing 15.1%.

Seasonally adjusted imports rose 2% from January, while exports dropped 12%. Exports, unadjusted for seasonal variations, rose 21.3% from February 1991, and grew 10.9% during the first two months of the year. At the same time, imports increased 9.7%, and 8.7% year-to-date.

Total employment in the telecommunications industry declined 5.3% versus February 1991. The number of production workers dropped 3.4% from a year ago, as the hourly wage index increased 4.6%.

The March producer price index for telecommunications equipment increased 1.8% from 1991, and posted a gain of 0.3% from the prior month.

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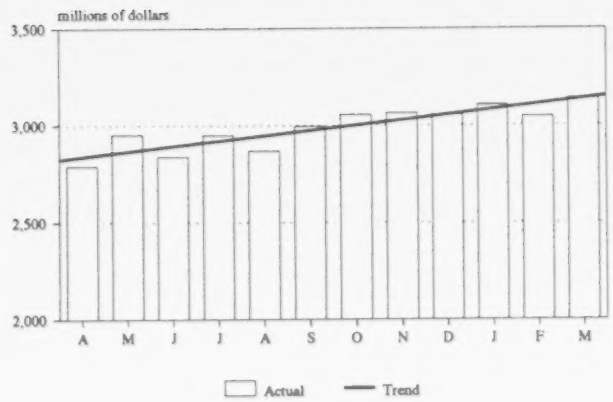
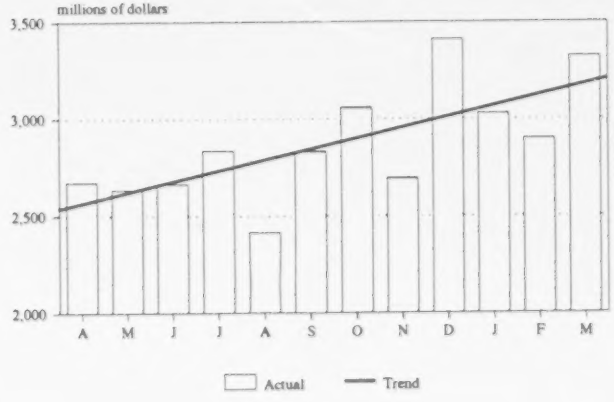
Telecommunications Equip. U.S. Factory Trends March 1992

(all data seasonally adjusted)

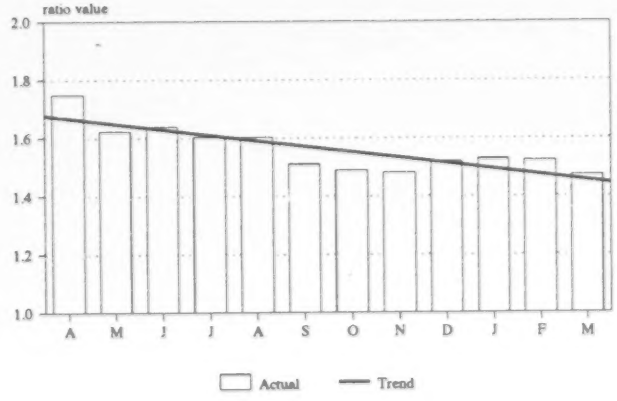
Factory Sales



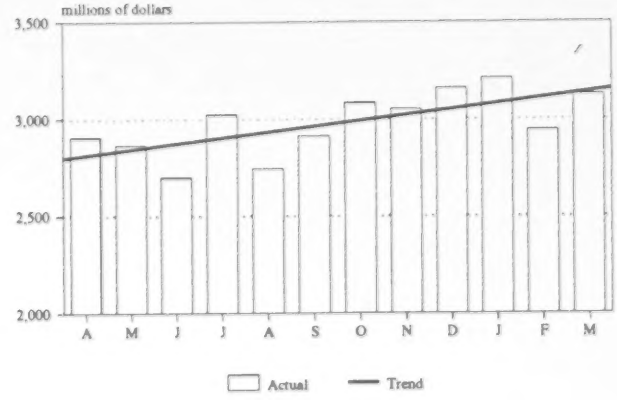
New Orders



Inventory/Sales Ratio



Production



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Telecommunications Foreign Trade Summary

Import/Export Summary February 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Imports	673	660	2.0%	632	576	9.7%	1,256	1,156	8.7%
Exports	607	690	-12.0%	589	486	21.3%	1,248	1,126	10.9%
Balance	(66)	30	NA	(43)	(90)	-52.3%	(8)	(30)	-71.9%

Import/Export Country Summary February 1992

(not seasonally adj thousands of dollars)

IMPORTS	YTD	% of Tot	EXPORTS	YTD	% of Tot
Japan	462,666	36.8%	Canada	187,114	15.0%
Canada	135,810	10.8%	Mexico	162,643	13.0%
Malaysia	94,098	7.5%	Australia	95,962	7.7%
Taiwan	82,559	6.6%	Japan	83,839	6.7%
China	79,314	6.3%	U.K.	73,245	5.9%
Korea	57,331	4.6%	Germany	50,809	4.1%
Mexico	57,165	4.5%	Taiwan	44,273	3.5%
Thailand	45,996	3.7%	Korea	35,588	2.9%
Singapore	45,384	3.6%	Thailand	32,803	2.6%
Philipines	30,389	2.4%	Hong Kong	30,928	2.5%
Other	165,914	13.2%	Other	450,732	36.1%

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Import/Export Product Summary February 1992

(not seasonally adj thousands of dollars)

	February			Year-to-Date		
	Imports	Exports	Balance	Imports	Exports	Balance
Telephone Sets and Parts	81,968	20,373	(61,596)	160,005	46,873	(113,132)
Telephonic App. and Parts	84,935	130,269	45,334	178,530	253,486	74,956
Telegraphic App. and Parts	34,323	58,057	23,734	72,412	115,283	42,871
Radio Transmitters	3,929	23,347	19,418	9,273	43,039	33,766
Radio Receivers	16,412	20,589	4,177	32,361	40,229	7,867
Radio Transceivers	45,447	71,062	25,615	84,508	138,005	53,497
Telephone Answering Devices	23,549	9,137	(14,413)	46,380	19,463	(26,917)
TV Transmission/Reception App.	140,592	142,271	1,679	272,525	360,729	88,204
Cellular Telephones	23,013	46,526	23,513	49,064	91,018	41,953
Facsimile Machines	74,113	NA	(74,113)	141,331	NA	(141,331)
Cordless Telephones	76,944	9,190	(67,754)	155,152	18,562	(136,590)
Modems	10,935	25,340	14,405	24,795	54,276	29,481
Paging Alert Devices	368	52	(315)	1,322	116	(1,206)
Fiber Optic Cable	1,980	9,651	7,671	3,291	21,165	17,874
Other Cable and Parts	13,633	23,075	9,442	25,676	45,692	20,016
Total	632,142	588,940	(43,202)	1,256,626	1,247,936	(8,690)

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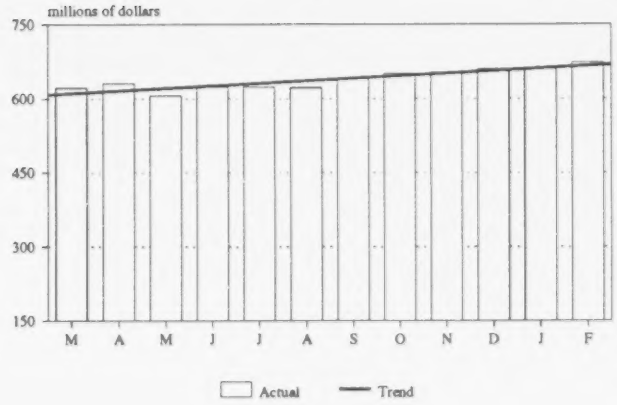
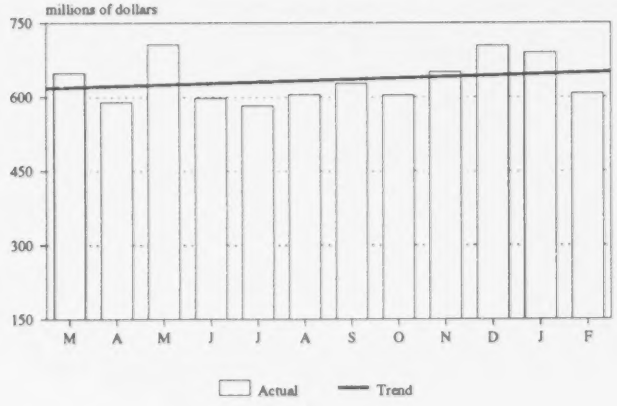
Telecommunications Equipment Trade Trends February 1992

(all data seasonally adjusted)

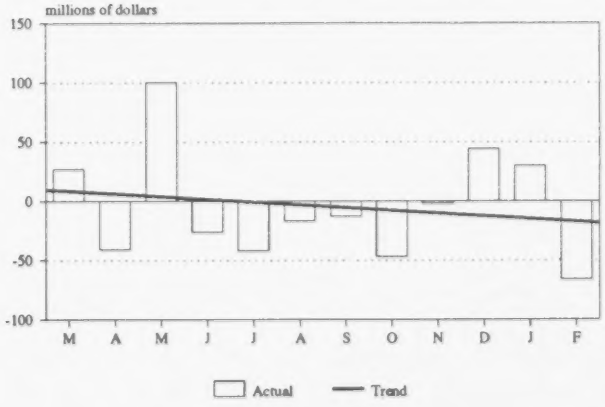
Imports



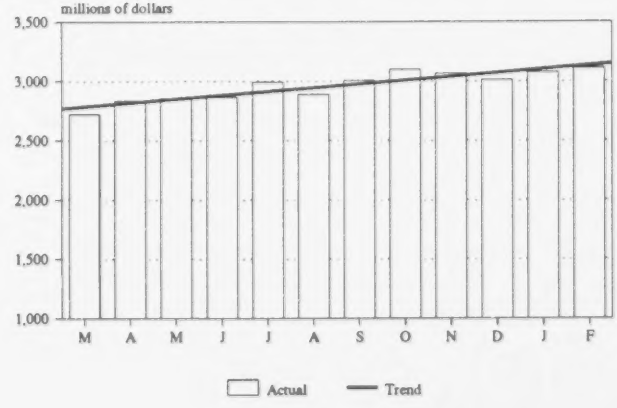
Exports



Balance of Trade



Consumption



Telecommunications Equipment Employment February 1992

(thousands of workers)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
PRODUCTION WORKERS	122.5	126.8	-3.4%	123.1	-0.5%
Telephone Equip.	64.0	65.2	-1.8%	64.6	-0.9%
Other	58.5	61.6	-5.0%	58.5	NA
ALL EMPLOYEES	241.3	254.7	-5.3%	242.8	-0.6%
Telephone Equip.	118.4	123.7	-4.3%	119.2	-0.7%
Other	122.9	131.0	-6.2%	123.6	-0.6%
HOURLY WAGE INDEX	109.7	104.9	4.6%	109.7	NA
ANNUAL SALES/EMP	$109,070	$97,589	11.8%	$108,084	0.9%

Telecommunications Equipment Producer Price Indices March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX	102.9	101.1	1.8%	102.6	0.3%
Line Transmission	98.1	99.9	-1.8%	98.1	NA
Switching Equipment	103.7	103.2	0.5%	103.8	-0.1%
Telephone Sets	93.4	95.2	-1.8%	93.4	NA
Other Telephone	101.9	101.3	0.6%	101.8	0.1%
Broadcast Equipment	101.9	100.4	1.5%	102.1	-0.2%
Mobile Communications	105.3	100.0	5.3%	104.0	1.2%
Intercom Systems	101.7	101.4	0.3%	101.9	-0.3%
Fiber Optic Cable	104.0	103.9	0.1%	104.0	NA

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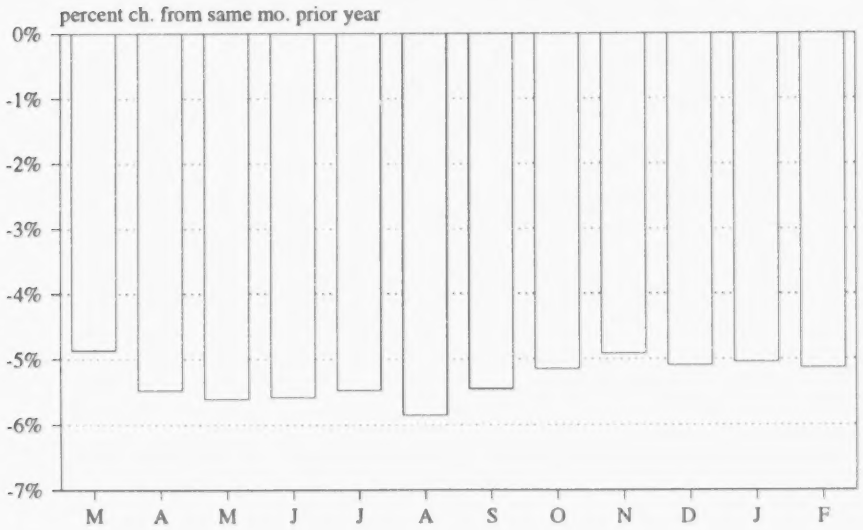
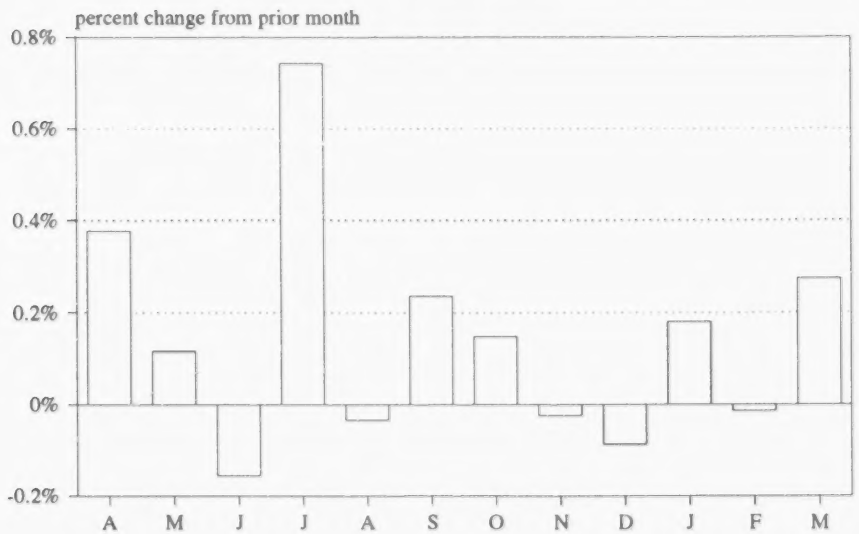
Telecommunications Equipment
All Employees February 1992



Telecommunicatons Equipment
Composite Price Index March 1992



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Other Specialized Communications
U.S. Factory Data March 1992
(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	2,562	2,661	-3.7%	2,769	2,974	-6.9%	7,227	7,494	-3.6%
New Orders	2,748	2,573	6.8%	2,625	1,860	41.1%	7,333	6,294	16.5%
Production	2,545	2,457	3.6%	2,702	2,633	2.6%	7,043	7,476	-5.8%
Inventory	7,335	7,353	-0.2%	7,302	8,106	-9.9%	NA	NA	
Unfilled Orders	36,794	36,608	0.5%	36,956	38,487	-4.0%	NA	NA	
Book/Bill Ratio	1.07	0.97	10.9%	0.95	0.63	51.6%	NA	NA	
Inv/Sales Ratio	2.86	2.76	3.6%	2.64	2.73	-3.2%	NA	NA	
Unf/Sales Ratio	14.36	13.76	4.4%	13.35	12.94	3.2%	NA	NA	
Prod/Sales Ratio	0.99	0.92	7.6%	0.98	0.89	10.3%	NA	NA	

Other Specialized Communications Economic Summary

Seasonally adjusted factory sales of other specialized communications equipment declined 3.7% from February, and dropped at an annualized rate of 8.1% during the first quarter. Factory sales, unadjusted for seasonal variations, declined 3.6% from first quarter 1991, while new orders increased 16.5%.

February imports, on a seasonally adjusted basis, increased 18.8% from January, but exports declined 24%.

Total production workers declined 9.8% in February, from the prior year. Total employment in this sector dropped 8.7% from February 1991.

The March composite producer price index for this sector fell just 0.1% from the prior month, and rose just 0.1% from the prior year.

This sector includes radar equipment, electronic search/navigation equipment, electronic guidance systems, and electronic surveillance systems.

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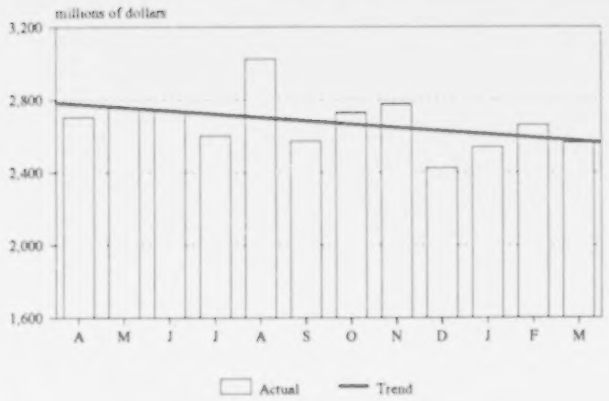
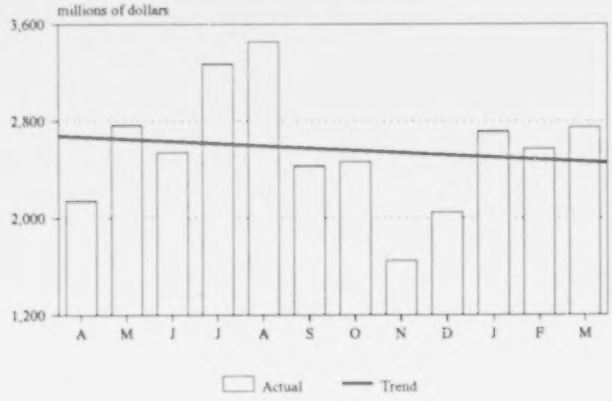
Other Communications U.S. Factory Trends March 1992

(all data seasonally adjusted)

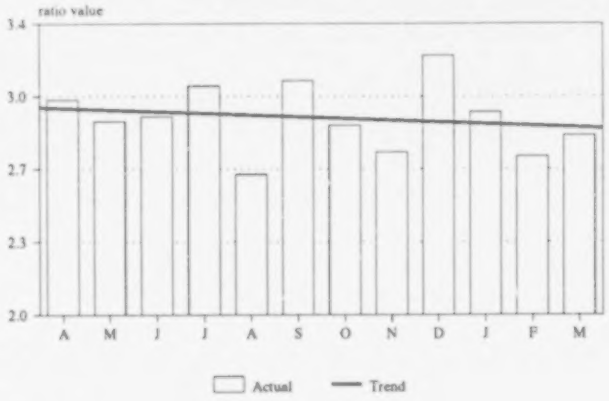
Factory Sales



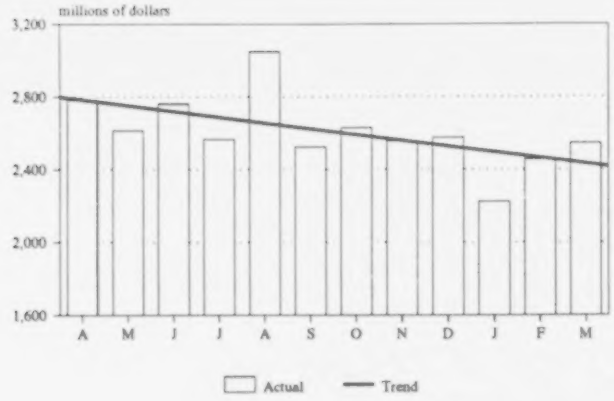
New Orders



Inventory/Sales Ratio



Production



Other Specialized Communications Foreign Trade Summary

Import/Export Summary February 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Imports	95	80	18.8%	91	68	33.8%	173	152	13.6%
Exports	238	192	24.0%	212	178	19.3%	406	412	-1.5%
Balance	143	112	27.7%	121	110	10.3%	233	260	-10.3%

Import/Export Country Summary February 1992

(not seasonally adj thousands of dollars)

IMPORTS	YTD	% of Tot	EXPORTS	YTD	% of Tot
U.K.	27,177	15.9%	Canada	42,566	10.5%
Canada	25,900	15.2%	Japan	40,217	9.9%
Japan	24,134	14.1%	France	38,334	9.5%
France	19,595	11.5%	U.K.	34,520	8.5%
Taiwan	12,931	7.6%	Switzerland	32,875	8.1%
Mexico	12,285	7.2%	Netherlands	27,187	6.7%
Korea	8,512	5.0%	Korea	24,465	6.0%
Germany	7,858	4.6%	Spain	13,824	3.4%
Israel	7,550	4.4%	Mexico	13,619	3.4%
China	5,338	3.1%	Germany	12,657	3.1%
Other	19,449	11.4%	Other	125,298	30.9%

Import/Export Product Summary February 1992

(not seasonally adj thousands of dollars)

	February			Year-to-Date		
	Imports	Exports	Balance	Imports	Exports	Balance
Smoke Detectors and Other Alarms	14,699	13,448	(1,251)	31,786	30,639	(1,147)
Sound/Sight Signaling Apparatus	834	4,374	3,539	1,669	8,096	6,426
Radar/Radio Navigational Equip.	72,449	192,241	119,792	135,087	363,000	227,913
Meteorological/Geophysical Equip.	1,015	1,942	926	2,186	3,827	1,641
Total	88,998	212,005	123,007	170,729	405,562	234,833

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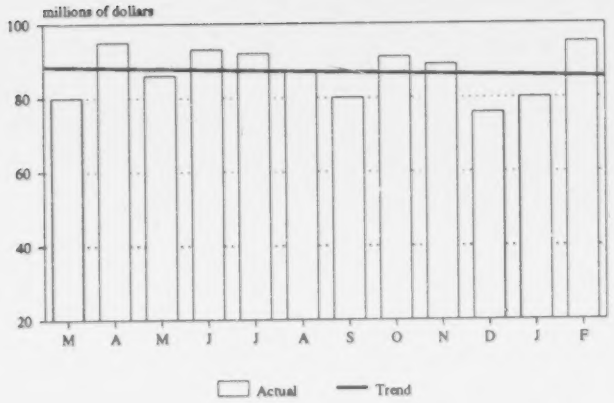
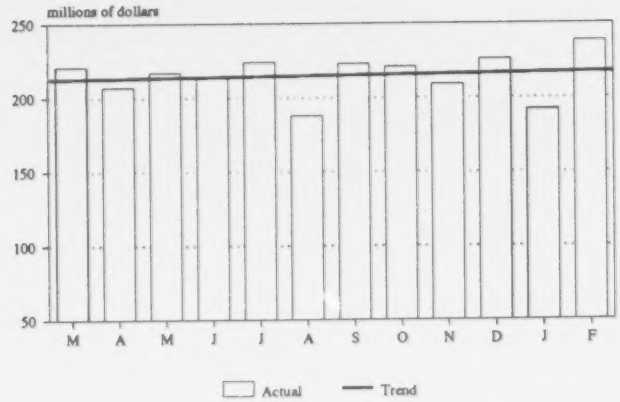
Other Specialized Communications Trade Trends February 1992

(all data seasonally adjusted)

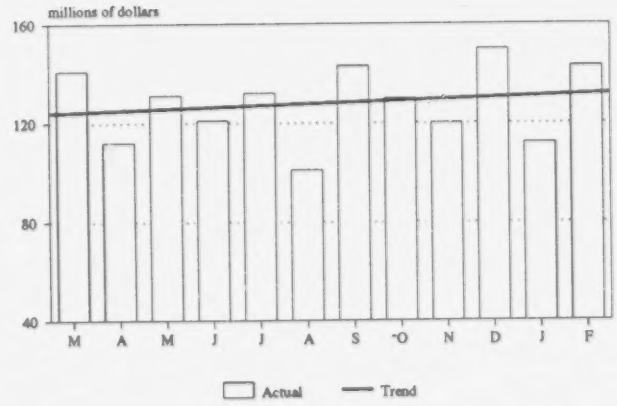
Imports



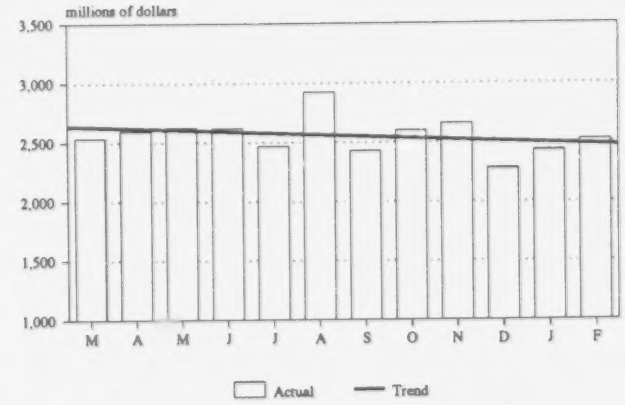
Exports



Balance of Trade



Consumption



Other Specialized Communications Employment February 1992

(thousands of workers)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
PRODUCTION WORKERS	77.2	85.6	-9.8%	78.2	-1.3%
ALL EMPLOYEES	246.5	269.9	-8.7%	249.4	-1.2%
HOURLY WAGE INDEX	117.6	115.1	2.2%	118.5	-0.8%
ANNUAL SALES/EMP	$125,073	$119,658	4.5%	$123,922	0.9%

Other Specialized Communications Producer Price Indices March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX	100.3	100.2	0.1%	100.4	-0.1%
Navigation Systems	102.5	100.1	2.4%	102.5	NA
Radar Equipment	100.4	100.6	-0.3%	100.5	-0.2%
Defense Electronics	99.5	99.7	-0.2%	99.5	NA

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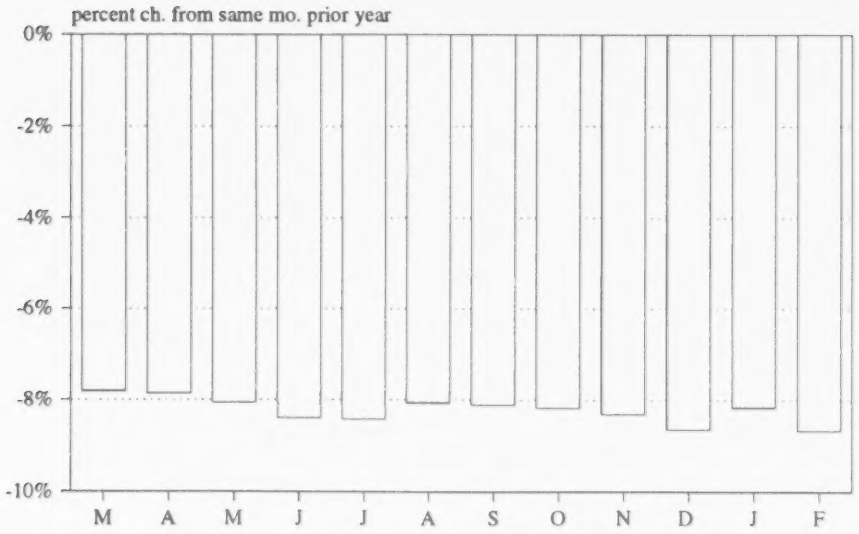
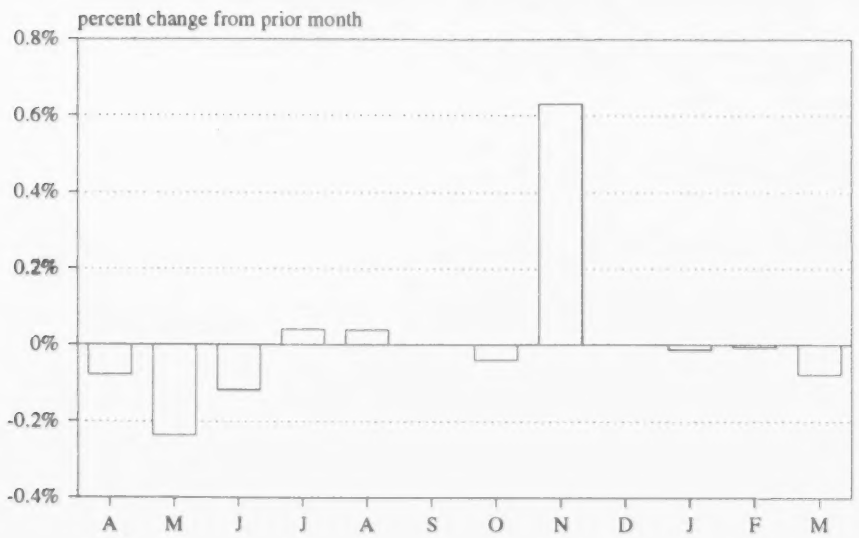
Other Specialized Communications
All Employees February 1992



Other Specialized Communications
Composite Price Index March 1992



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Computers & Peripherals
U.S. Factory Data March 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	4,789	4,706	1.8%	5,752	5,189	10.9%	13,377	12,140	10.2%
New Orders	4,662	4,516	3.2%	5,601	5,142	8.9%	12,927	12,402	4.2%
Production	4,775	4,549	5.0%	5,538	4,833	14.6%	13,335	12,071	10.5%
Inventory	7,323	7,338	-0.2%	7,140	7,876	-9.3%	NA	NA	
Unfilled Orders	7,362	7,490	-1.7%	7,200	8,958	-19.6%	NA	NA	
Book/Bill Ratio	0.97	0.96	1.4%	0.97	0.99	-1.7%	NA	NA	
Inv/Sales Ratio	1.53	1.56	-1.9%	1.24	1.52	-18.2%	NA	NA	
Unf/Sales Ratio	1.54	1.59	-3.4%	1.25	1.73	-27.5%	NA	NA	
Prod/Sales Ratio	1.00	0.97	3.2%	0.96	0.93	3.4%	NA	NA	

Computer & Peripheral Economic Summary

Seasonally adjusted factory sales of computer & peripheral equipment rebounded from a drop in the prior month to post a gain of 1.8%. Factory sales in this sector rose at an annualized rate of nearly 20% in the first quarter, while new orders grew at nearly twice that rate. Unadjusted sales rose 10.9% in March from the prior year, and 10.2% year-to-date.

The deterioration of the trade surplus in this sector reversed course in February, as this sector posted a seasonally adjusted surplus of $204 million. Unadjusted exports rose just 1.2% in the first two months of 1992, while imports grew 11.2%.

Total employment in this sector fell 4.9% from February 1991, while employment of production workers dropped only 2.5%.

The composite producer price index for computers & peripherals fell 18.7% from March 1991, but was unchanged from the prior month.

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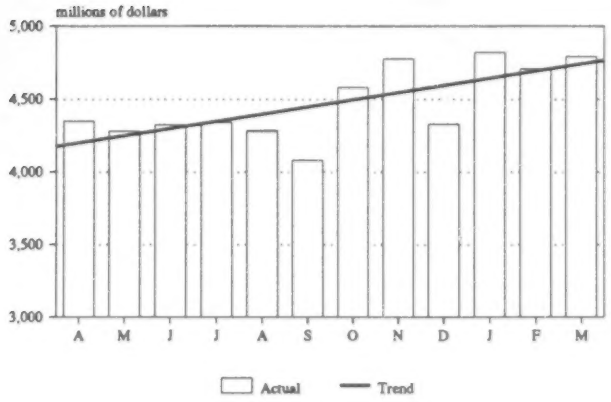
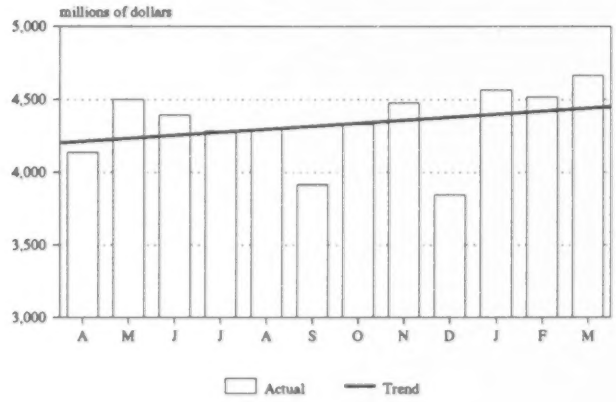
Computers & Peripherals U.S. Factory Trends March 1992

(all data seasonally adjusted)

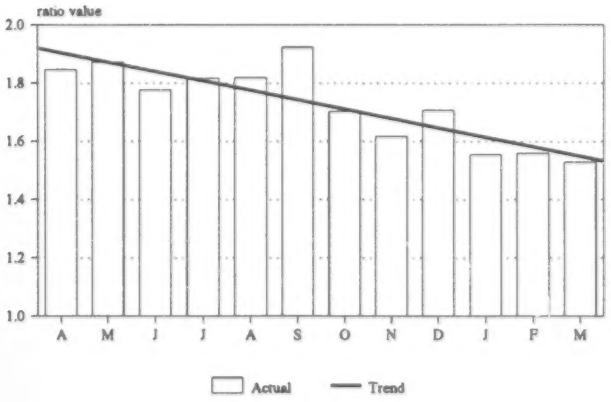
Factory Sales



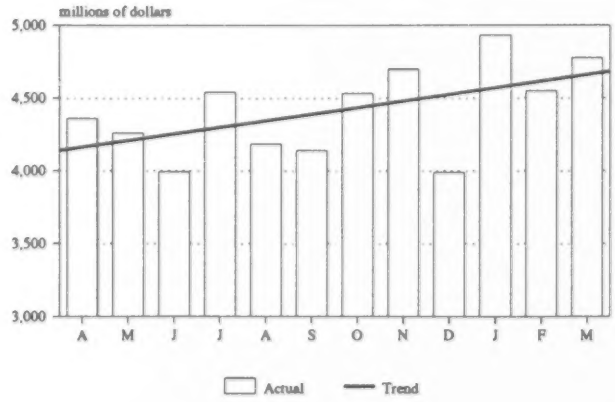
New Orders



Inventory/Sales Ratio



Production



Computer & Peripheral Foreign Trade Summary

Import/Export Summary February 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Imports	2,334	2,201	6.0%	2,206	1,952	13.0%	4,269	3,839	11.2%
Exports	2,538	2,274	11.6%	2,386	2,224	7.3%	4,578	4,524	1.2%
Balance	204	73	179.5%	180	272	-33.8%	309	685	-54.9%

Import/Export Country Summary February 1992

(not seasonally adj thousands of dollars)

IMPORTS	YTD	% of Tot	EXPORTS	YTD	% of Tot
Japan	1,588,860	37.2%	Canada	684,779	15.0%
Singapore	643,280	15.1%	Japan	606,434	13.2%
Taiwan	611,371	14.3%	U.K.	495,099	10.8%
Canada	296,504	6.9%	Germany	483,365	10.6%
Korea	183,641	4.3%	Netherlands	287,764	6.3%
U.K.	132,914	3.1%	France	227,469	5.0%
Mexico	116,508	2.7%	Singapore	204,253	4.5%
Malaysia	104,617	2.5%	Mexico	174,459	3.8%
Thailand	99,468	2.3%	Australia	151,363	3.3%
Hong Kong	90,429	2.1%	Ireland	116,911	2.6%
Other	402,147	9.4%	Other	1,146,635	25.0%

Import/Export Product Summary February 1992

(not seasonally adj thousands of dollars)

	February			Year-to-Date		
	Imports	Exports	Balance	Imports	Exports	Balance
Computers	280,869	650,319	369,451	562,282	1,231,174	668,893
Monitors	253,368	65,635	(187,733)	510,395	122,780	(387,615)
Disk Drives & Computer Media	627,472	450,146	(177,326)	1,181,505	873,734	(307,771)
Printers	249,447	102,842	(146,605)	460,343	204,267	(256,075)
Other Computer Peripherals	61,433	91,419	29,986	113,996	184,360	70,364
Other Business Machines and Parts	733,871	1,026,010	292,139	1,441,219	1,962,216	520,998
Total	2,206,459	2,386,371	179,911	4,269,739	4,578,531	308,792

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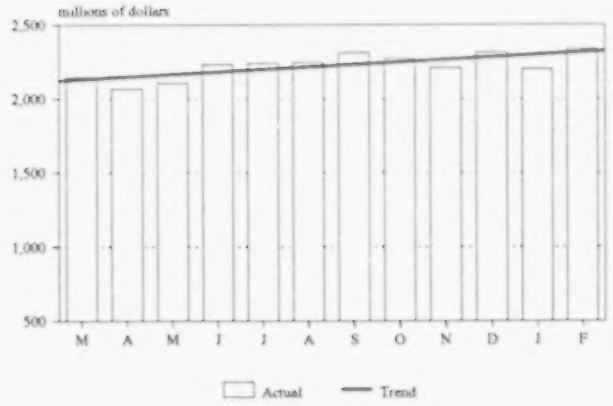
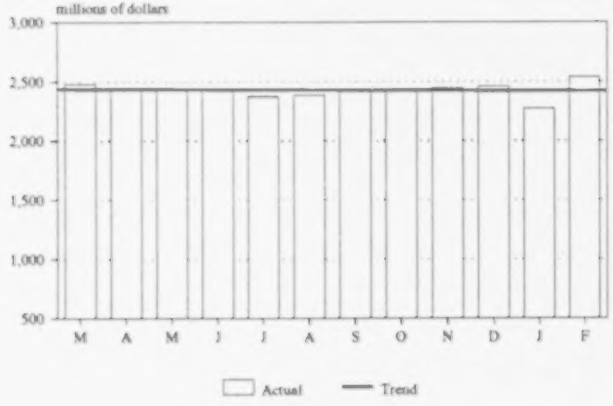
Computers & Peripherals Trade Trends February 1992

(all data seasonally adjusted)

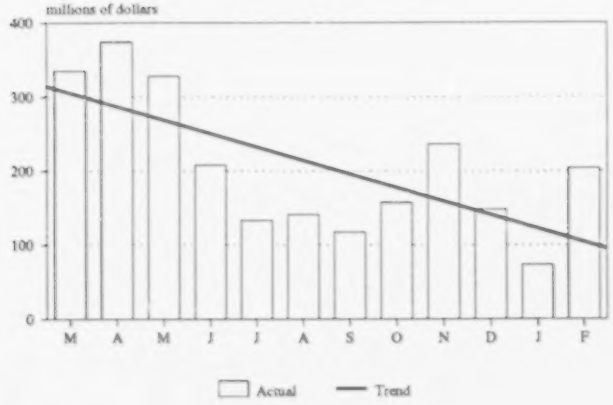
Imports



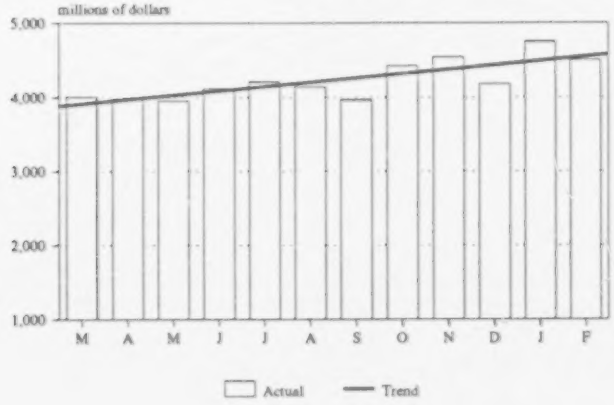
Exports



Balance of Trade



Consumption



Computer & Peripheral Employment February 1992

(thousands of workers)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
PRODUCTION WORKERS	130.2	133.5	-2.5%	130.6	-0.3%
Computers	63.6	68.4	-7.0%	63.7	-0.2%
Other	66.6	65.1	2.3%	66.9	-0.4%
ALL EMPLOYEES	405.1	426.0	-4.9%	406.6	-0.4%
Computers	253.0	269.4	-6.1%	253.3	-0.1%
Other	152.1	156.6	-2.9%	153.3	-0.8%
HOURLY WAGE INDEX	114.2	114.1	0.1%	115.0	-0.7%
ANNUAL SALES/EMP	$107,455	$102,460	4.9%	$106,130	1.2%

Computer & Peripheral Producer Price Indices March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX	78.6	96.6	-18.7%	78.6	NA
16-bit Computers	75.1	96.8	-22.4%	75.1	NA
32-bit Computers	73.2	95.2	-23.1%	75.0	-2.4%
Hard Disks	100.7	100.0	0.7%	100.7	NA
Floppy Diskettes	95.8	100.0	-4.2%	96.2	-0.4%

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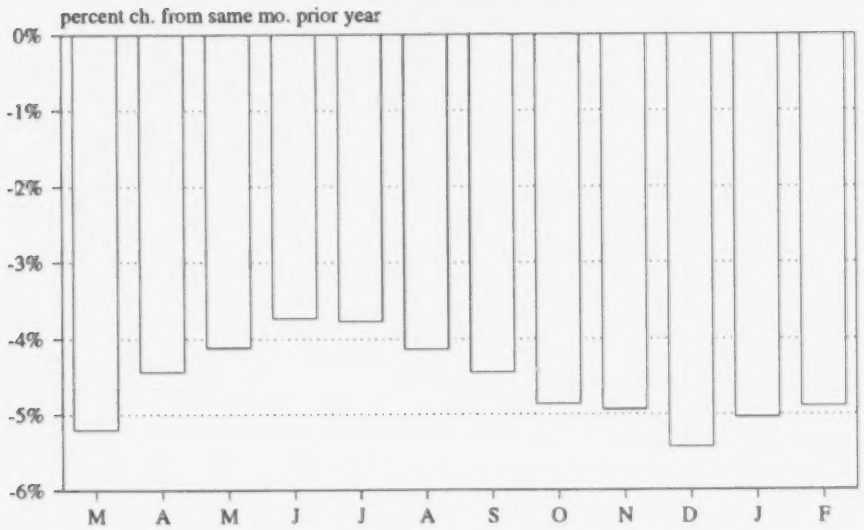
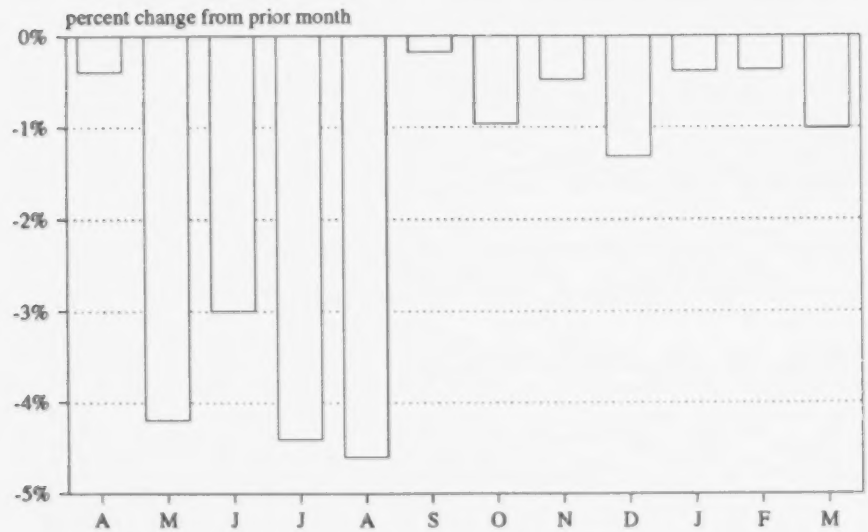
Computers & Peripherals
All Employees February 1992



Computers & Peripherals
Composite Price Index March 1992



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Industrial Electronics
U.S. Factory Data March 1992
(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	2,117	2,026	4.5%	2,243	2,118	5.9%	6,006	5,887	2.0%
New Orders	2,087	1,987	5.0%	2,117	2,012	5.2%	6,449	5,961	8.2%
Production	2,054	2,051	0.2%	2,047	2,113	-3.1%	5,441	5,898	-7.7%
Inventory	4,390	4,453	-1.4%	3,760	4,650	-19.1%	NA	NA	
Unfilled Orders	5,652	5,718	-1.2%	5,030	6,055	-16.9%	NA	NA	
Book/Bill Ratio	0.99	0.98	0.5%	0.94	0.95	-0.7%	NA	NA	
Inv/Sales Ratio	2.07	2.20	-5.7%	1.68	2.20	-23.7%	NA	NA	
Unf/Sales Ratio	2.67	2.82	-5.4%	2.24	2.86	-21.6%	NA	NA	
Prod/Sales Ratio	0.97	1.01	-4.2%	0.91	1.00	-8.6%	NA	NA	

Industrial Electronics Economic Summary

Seasonally adjusted factory sales of industrial electronics posted it's second consecutive month-to-month gain of 1992, rising 4.5% from February. The increase in sales coincided with a 5% gain in March new orders. Strong March sales were responsible for this sector recording a 2% gain in sales versus first quarter 1991. New orders rose 8.2% over first quarter 1991.

Seasonally adjusted February exports rose 7.1% from January, while imports more than doubled that pace rising 18.5%. During the first two months of 1992, the trade surplus in this sector rose 0.6%.

Total employment in the industrial electronics sector fell 6.2% from February 1991, while the number of production workers declined 8.9%.

The composite producer price index for this sector posted it's second consecutive 2% increase from the prior year in March, while the index fell 0.1% from February.

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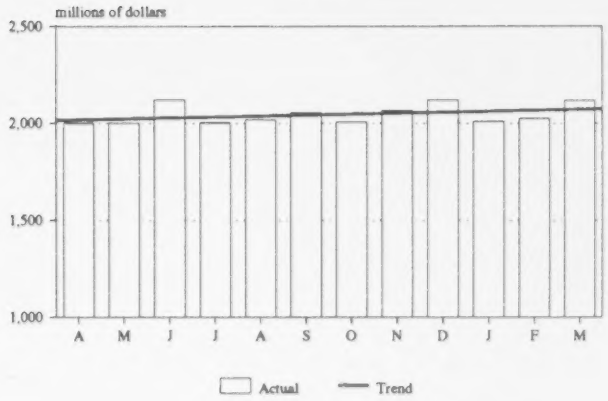
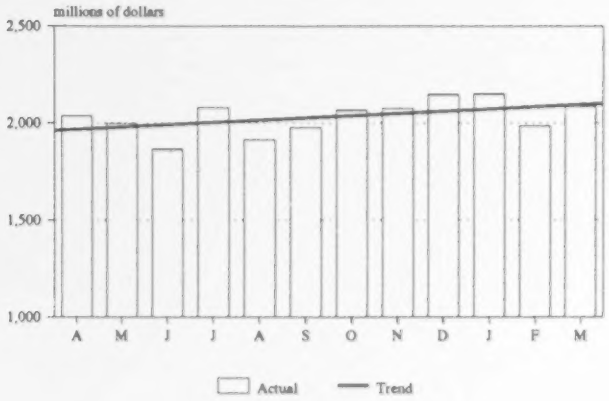
Industrial Electronics U.S. Factory Trends March 1992

(all data seasonally adjusted)

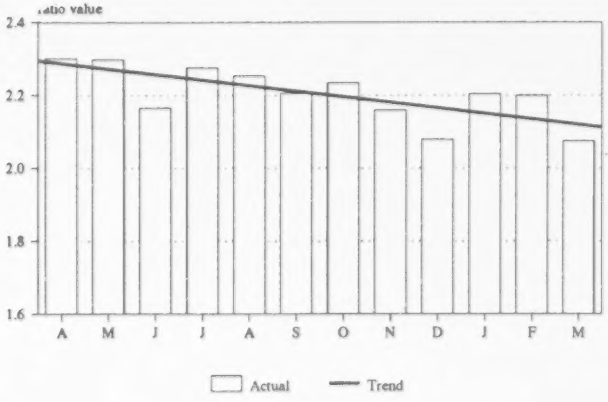
Factory Sales



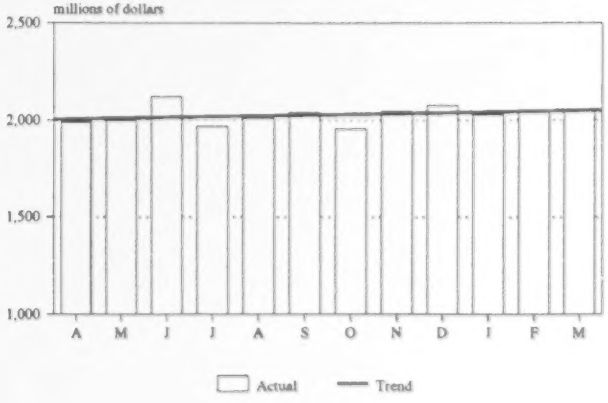
New Orders



Inventory/Sales Ratio



Production



Industrial Electronics Foreign Trade Summary

Import/Export Summary February 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Imports	205	173	18.5%	211	242	-12.8%	382	466	-18.0%
Exports	604	564	7.1%	600	635	-5.5%	1,157	1,237	-6.4%
Balance	399	391	2.0%	389	393	-1.0%	775	771	0.6%

Import/Export Country Summary February 1992

(not seasonally adj thousands of dollars)

IMPORTS	YTD	% of Tot	EXPORTS	YTD	% of Tot
Japan	107,209	27.9%	Japan	189,040	16.3%
U.K.	52,161	13.6%	Canada	161,933	14.0%
Canada	51,688	13.5%	Germany	99,327	8.6%
Germany	48,592	12.7%	U.K.	76,459	6.6%
Mexico	27,502	7.2%	Mexico	69,146	6.0%
France	12,446	3.2%	Korea	63,060	5.4%
Switzerland	10,555	2.7%	France	56,206	4.9%
Taiwan	9,872	2.6%	Taiwan	45,559	3.9%
Sweden	8,755	2.3%	Italy	38,122	3.3%
Netherlands	8,464	2.2%	Singapore	29,256	2.5%
Other	46,584	12.1%	Other	329,377	28.5%

Import/Export Product Summary February 1992

(not seasonally adj thousands of dollars)

	February			Year-to-Date		
	Imports	Exports	Balance	Imports	Exports	Balance
Industrial Robots	6,019	6,552	533	12,220	12,922	702
Testing/Analyzing Equipment	48,328	175,404	127,076	79,432	335,014	255,582
Measuring/Analyzing Equipment	63,752	199,779	136,027	119,369	395,511	276,141
Process/Control Devices	23,314	46,498	23,183	38,397	85,759	47,362
Other Electronic Machinery	71,491	171,941	100,450	134,409	328,278	193,869
Total	212,904	600,174	387,270	383,828	1,157,485	773,656

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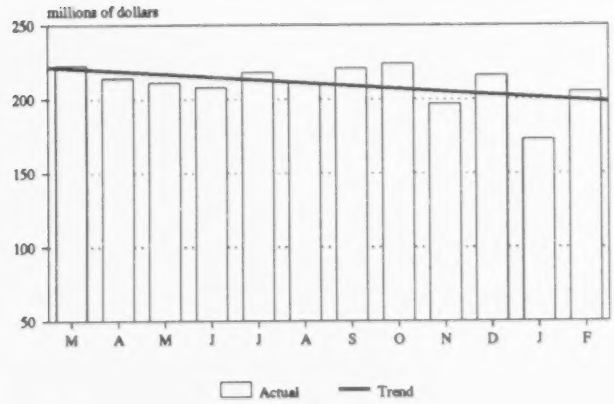
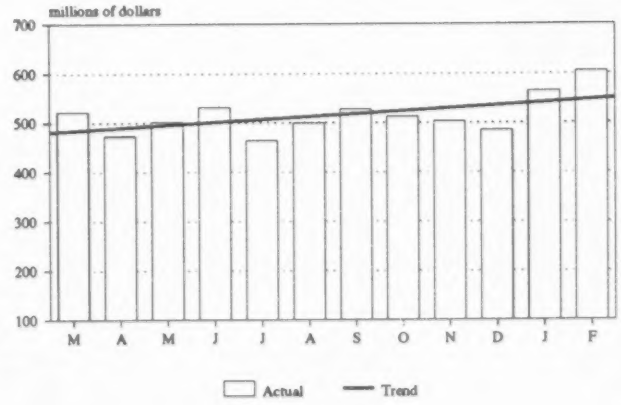
Industrial Electronics Trade Trends February 1992

(all data seasonally adjusted)

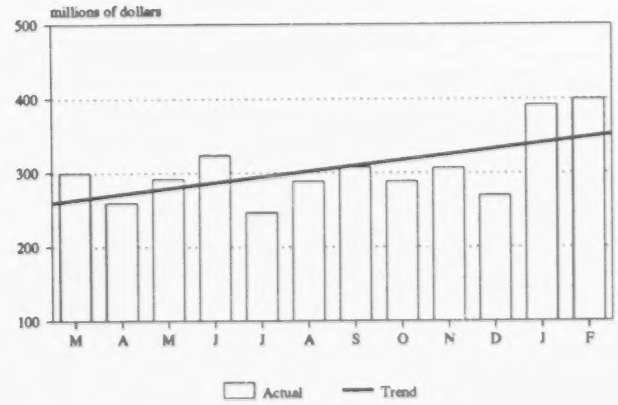
Imports



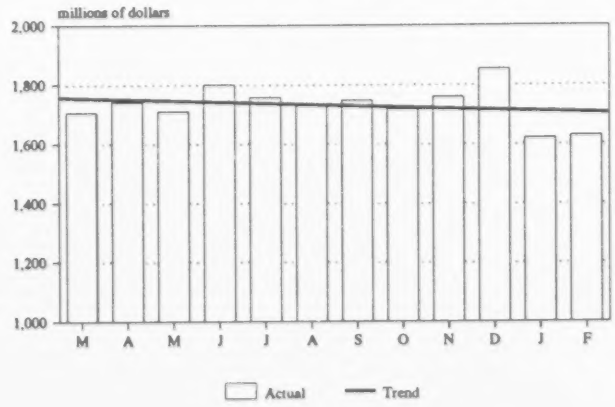
Exports



Balance of Trade



Consumption



Industrial Electronics Employment February 1992

(thousands of workers)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
PRODUCTION WORKERS	124.5	136.7	-8.9%	125.8	-1.0%
Process Controls	31.1	34.1	-8.8%	31.9	-2.5%
Testing/Measuring	40.7	44.5	-8.5%	40.7	NA
Other	52.7	58.1	-9.3%	53.2	-0.9%
ALL EMPLOYEES	240.3	256.2	-6.2%	242.4	-0.9%
Process Controls	62.1	66.2	-6.2%	63.1	-1.6%
Testing/Measuring	81.9	87.7	-6.6%	82.6	-0.8%
Other	96.3	102.3	-5.9%	96.7	-0.4%
HOURLY WAGE INDEX	115.3	111.7	3.2%	115.3	NA
ANNUAL SALES/EMP	$98,648	$95,593	3.2%	$97,943	0.7%

Industrial Electronics Producer Price Indices March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX	102.8	101.0	1.7%	102.9	-0.1%
Testing/Measuring	102.0	101.9	0.1%	101.7	0.2%
Nuclear Radiation	102.7	101.2	1.5%	102.7	NA
Process Controls	102.6	99.4	3.2%	103.6	-1.0%
Other Equipment	104.2	100.4	3.8%	104.2	NA

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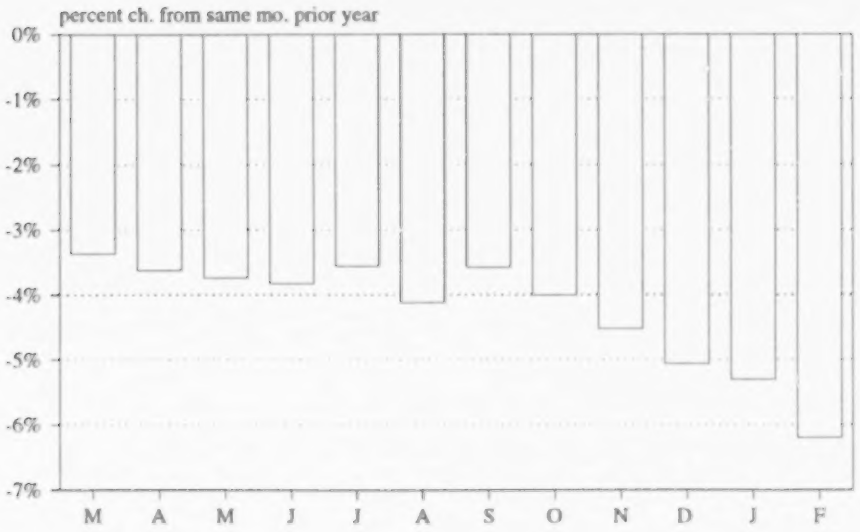
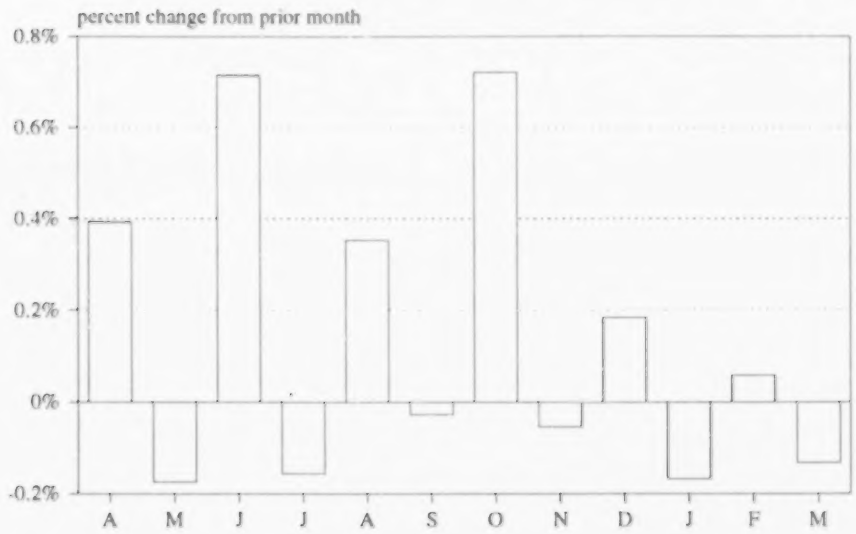
Industrial Electronics
All Employees February 1992



Industrial Electronics
Composite Price Index March 1992



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Electromedical Equipment
U.S. Factory Data March 1992
(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted			Year-to-Date		
	Mar 92	Feb 92	% ch.	Mar 92	Mar 91	% ch.	YTD 92	YTD 91	% ch.
Factory Sales	644	631	2.1%	684	613	11.5%	1,922	1,836	4.7%
New Orders	588	628	-6.3%	627	601	4.3%	1,867	1,808	3.3%
Production	623	625	-0.3%	671	618	8.6%	1,942	1,863	4.3%
Inventory	1,363	1,384	-1.5%	1,381	1,334	3.5%	NA	NA	
Unfilled Orders	1,801	1,858	-3.0%	1,801	1,992	-9.6%	NA	NA	
Book/Bill Ratio	0.91	0.99	-8.3%	0.92	0.98	-6.4%	NA	NA	
Inv/Sales Ratio	2.12	2.19	-3.6%	2.02	2.18	-7.1%	NA	NA	
Unf/Sales Ratio	2.79	2.94	-5.1%	2.63	3.25	-18.9%	NA	NA	
Prod/Sales Ratio	0.97	0.99	-2.4%	0.98	1.01	-2.5%	NA	NA	

Electromedical Equipment Economic Summary

Sales of electromedical equipment continued rebounded in March, as seasonally adjusted sales rose 2.1% from February. Unadjusted sales rose 4.7% from first quarter 1992, but nearly three percentage points below the rate of growth in 1991.

Exports of electromedical equipment, adjusted for seasonal variations rose 5.2% in February from the prior month, while imports fell 3.1%. The trade surplus in this sector rose nearly 40% during the first two months of the year.

Total employment in this sector rose 2.6% in February from the prior year, while the number of production workers dropped 6.1%. The hourly wage index in this sector was unchanged in February.

The composite producer price index for electromedical equipment rose 1.1% from March 1991, but was virtually unchanged from the prior month.

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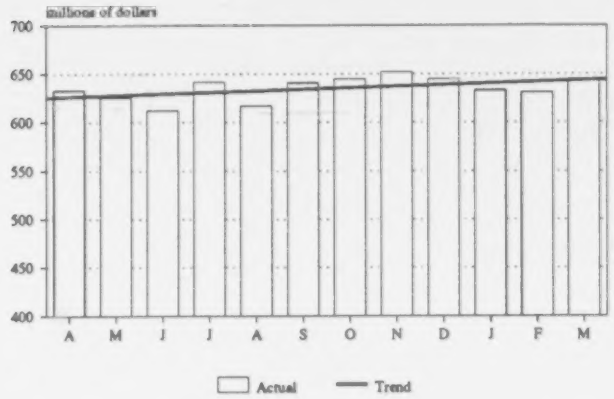
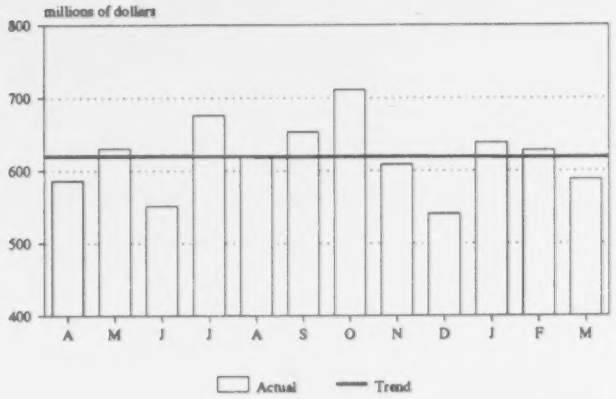
Electromedical Equip. U.S. Factory Trends March 1992

(all data seasonally adjusted)

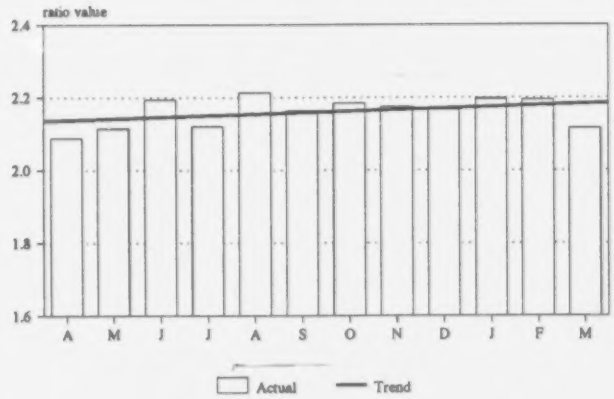
Factory Sales



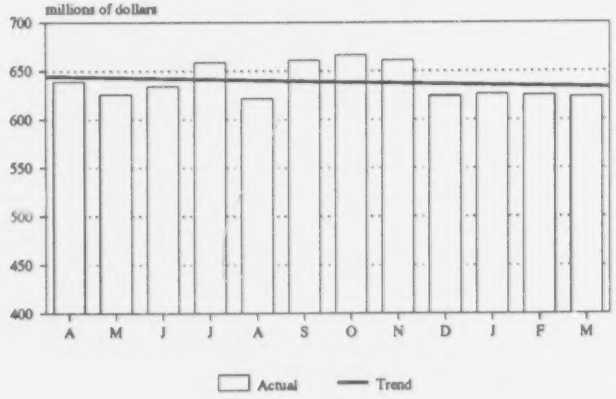
New Orders



Inventory/Sales Ratio



Production



Electromedical Equipment Foreign Trade Summary

Import/Export Summary February 1992

(millions of dollars)

	Seasonally Adjusted			Not Seasonally Adjusted					
	Feb 92	Jan 92	% ch.	Feb 92	Feb 91	% ch.	YTD 92	YTD 91	% ch.
Imports	185	191	-3.1%	175	163	7.0%	345	322	6.9%
Exports	282	268	5.2%	278	230	20.9%	538	461	16.8%
Balance	97	77	26.0%	103	66	55.1%	194	138	39.9%

Import/Export Country Summary February 1992

(not seasonally adjusted thousands of dollars)

IMPORTS	YTD	% of Tot	EXPORTS	YTD	% of Tot
Japan	121,987	35.4%	Japan	91,659	17.0%
Germany	102,518	29.7%	Germany	79,962	14.9%
Netherlands	22,565	6.5%	Canada	47,343	8.8%
France	22,125	6.4%	Netherlands	42,204	7.8%
Mexico	14,438	4.2%	U.K.	29,701	5.5%
U.K.	11,307	3.3%	France	26,507	4.9%
Israel	7,550	2.2%	Italy	26,288	4.9%
Ireland	5,239	1.5%	Sweden	20,963	3.9%
Sweden	4,820	1.4%	Mexico	19,616	3.6%
Canada	4,295	1.2%	Belgium	14,169	2.6%
Other	27,955	8.1%	Other	140,048	26.0%

Import/Export Product Summary February 1992

(not seasonally adjusted thousands of dollars)

	February			Year-to-Date		
	Imports	Exports	Balance	Imports	Exports	Balance
Diagnostic/Monitoring Equipment	100,780	203,302	102,522	194,976	399,957	204,981
X-Ray and Related Equipment	74,429	74,999	570	149,822	138,503	(11,319)
Total	175,209	278,301	103,092	344,799	538,460	193,662

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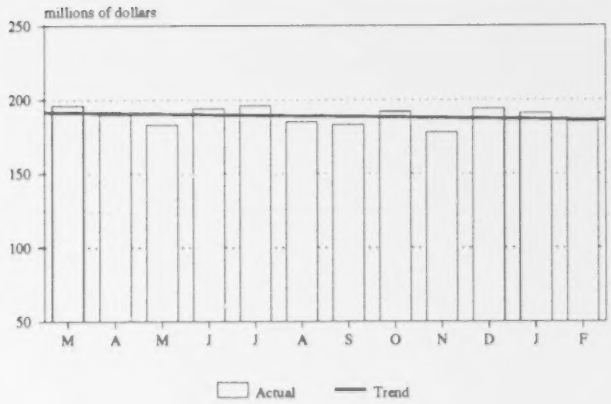
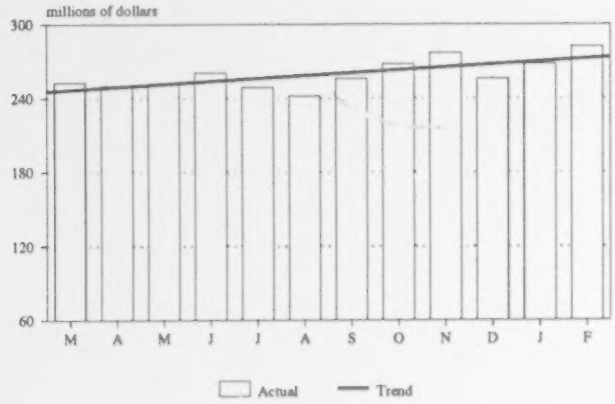
Electromedical Equipment Trade Trends February 1992

(all data seasonally adjusted)

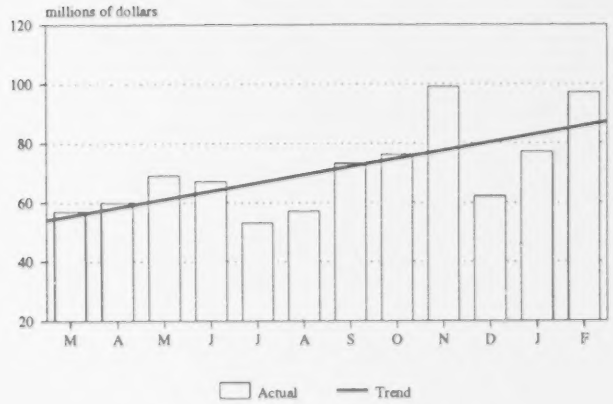
Imports



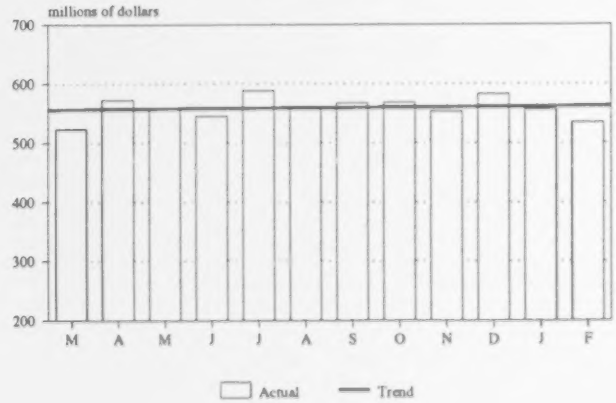
Exports



Balance of Trade



Consumption



Electromedical Equipment Employment February 1992

(thousands of workers)

	Not Seasonally Adj				
	Feb 92	Feb 91	% ch.	Jan 92	% ch.
PRODUCTION WORKERS	15.4	16.4	-6.1%	15.5	-0.6%
ALL EMPLOYEES	39.3	38.3	2.6%	39.6	-0.8%
HOURLY WAGE INDEX	121.0	109.2	10.8%	121.0	NA
ANNUAL SALES/EMP	$193,572	$184,932	4.7%	$193,606	NA

Electromedical Equipment Producer Price Indices March 1992

(12/90=100)

	Not Seasonally Adj				
	Mar 92	Mar 91	% ch.	Feb 92	% ch.
COMPOSITE INDEX	101.2	100.1	1.1%	101.3	NA
Irradiation Equipment	101.7	100.2	1.5%	102.0	-0.3%
Diagnostic/Monitoring	100.8	100.1	0.7%	100.7	0.1%
Electrotherapeutic	101.9	100.0	1.9%	101.9	NA

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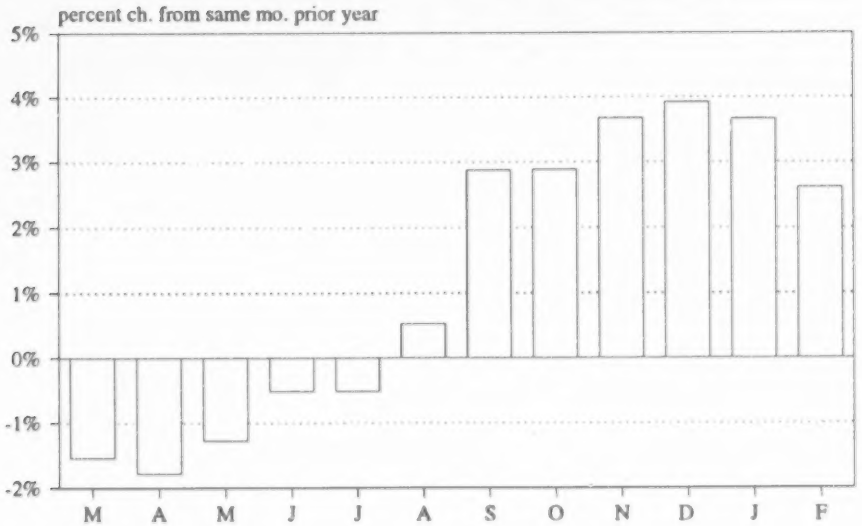
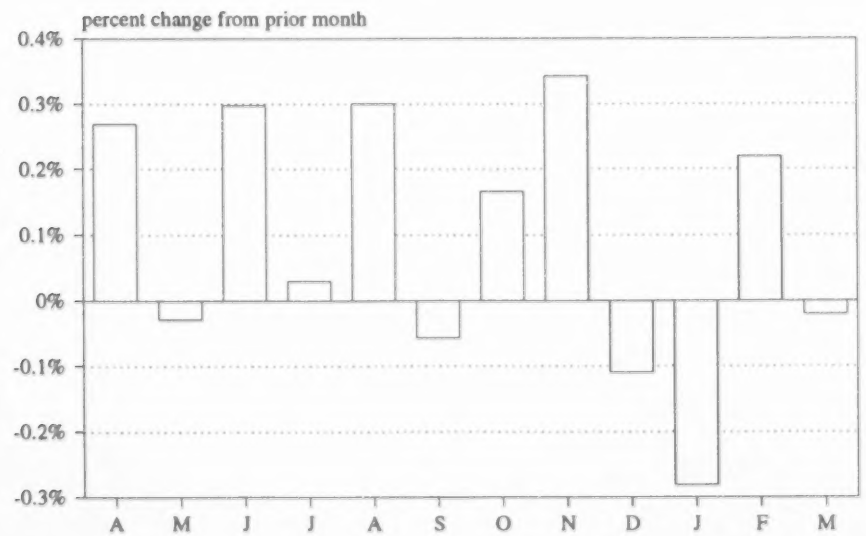
Electromedical Equipment
All Employees February 1992



Electromedical Equipment
Composite Price Index March 1992



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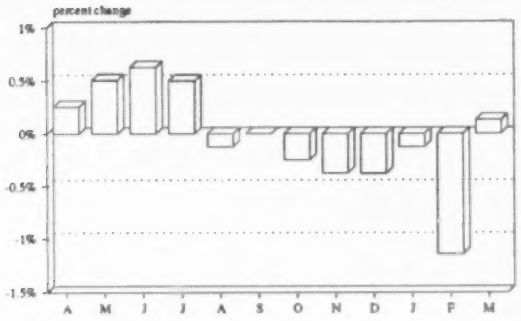
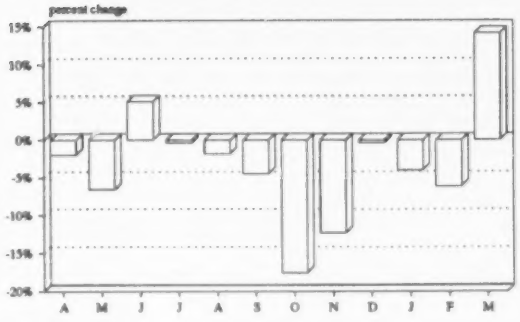
Capacity Utilization
(percent change from previous month)



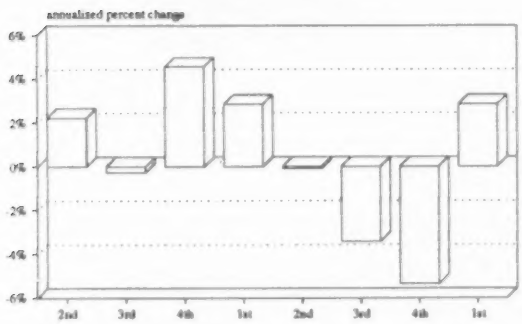
Source: Federal Reserve Board

Consumer Confidence Index
(percent change from previous month)



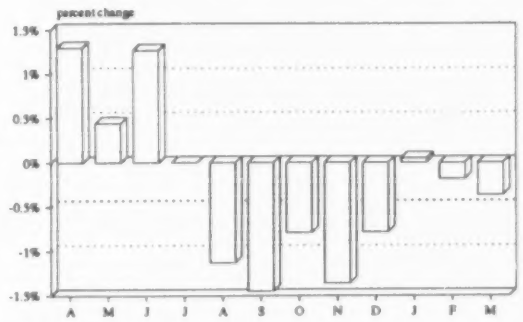
Source: Conference Board

Government Purchases
(quarter vs. previous quarter)



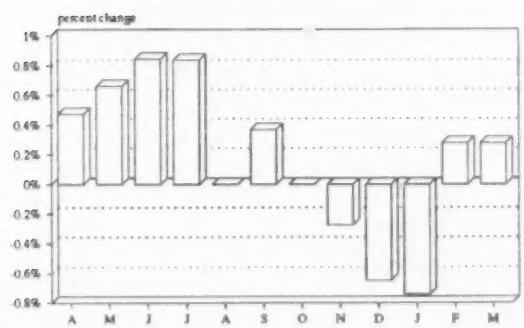
Source: U.S. Department of Commerce

Trade Weighted Value of Dollar
(percent change from previous month)



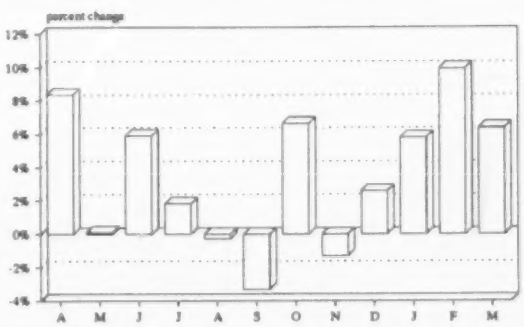
Source: Federal Reserve Bank of Atlanta

Industrial Production
(percent change from previous month)



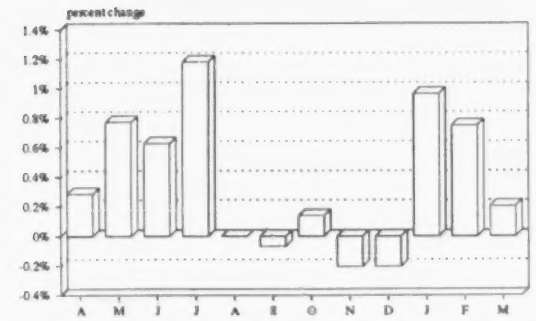
Source: Federal Reserve Board

Housing Starts
(percent change from previous month)



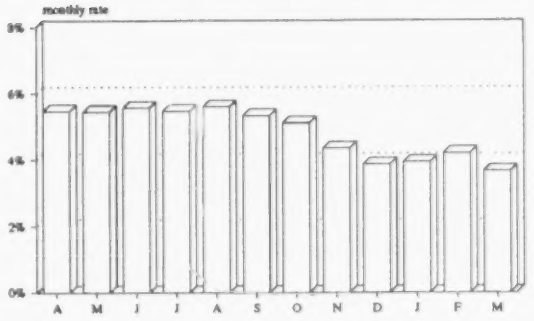
Source: U.S. Department of Commerce

Leading Economic Indicators
(percent change from previous month)



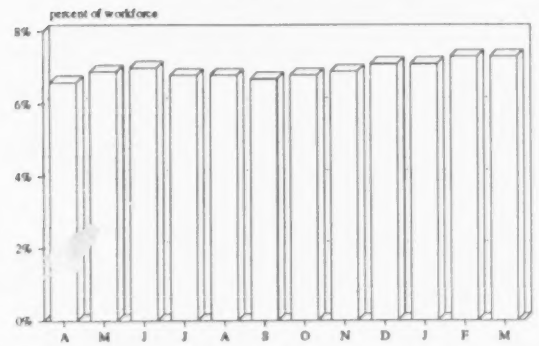
Source: U.S. Department of Commerce

90 Day T-Bill Rate
(end-of-month rate)



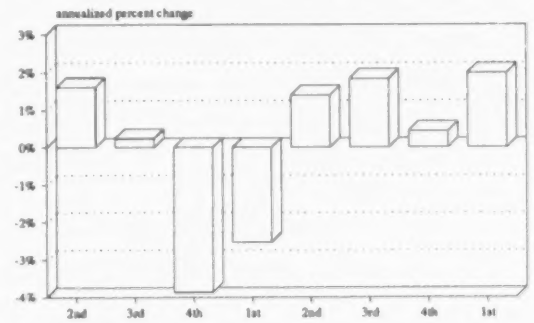
Source: Federal Reserve Board

Unemployment Rate



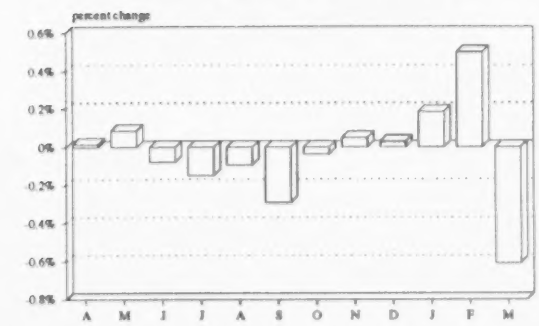
Source: U.S. Department of Labor

Real GDP
(quarter vs. previous quarter)



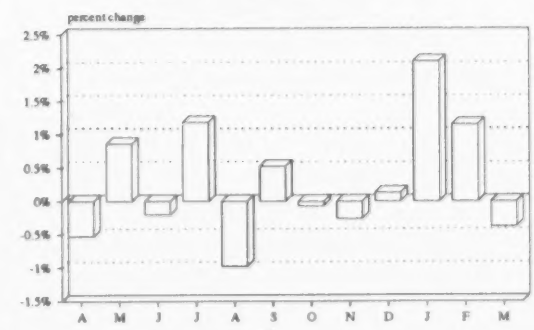
Source: U.S. Department of Commerce

Real Money Supply M-2
(percent change from previous month)



Source: Federal Reserve Board

Retail Sales
(percent change from previous month)



Source: U.S. Department of Commerce

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Footnotes

[1]Represents U.S. factory sales of electronics, comprised of electronic components, domestically-produced consumer electronics, telecommunications equipment, other specialized communications, computers & peripheral equipment, industrial electronics, electromedical equipment, and the estimated electronic content specific to the aerospace and automobile industries as well as computer related software and services.

[2]Represents imports for consumption, customs value.

[3]Represents total exports, including reexports.

[4]Represents the composite weighted average price index of the electronic industries. The index is comprised of industry indices from electronic components, consumer electronics (including imports), telecommunications equipment, other specialized communications, computers & peripheral equipment, industrial electronics, and electromedical equipment.

[5]Represents domestically-produced audio and video products, blank media products and electronic toys.

[6]Represents the ratio of total factory sales for a sector during the last 12-month period to average total employment in that sector during the same 12-month period.

[7]Represents total consumer electronics sales in the U.S., including imports.

[8]Represents the weighted producer price index of audio and video products sold in the U.S. market including imports.

Sources

U.S. Factory Data - U.S. Department of Commerce

Total Consumer Electronics Sales - EIA Marketing Services Department

Electronics Foreign Trade - U.S. Department of Commerce

Employment Data - Bureau of Labor Statistics

Producer Price Indices - Bureau of Labor Statistics, EIA Marketing Services

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